

903 N. Keller Drive Effingham, Illinois 62401 (217) 342-4147 | EffinghamCountyChamber.com

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 2^{017} was an exciting and special year for the Effingham County Chamber of Commerce as we celebrated the Chamber's Centennial, were recognized as a national Chamber of the Year finalist, and led efforts to establish Impact 2030 as the next phase of the Effingham County Vision 2020 county-wide initiative.

The year was filled with activities to engage the community in our Centennial celebration, because without community and business support, we cannot serve Effingham County to the fullest. Be sure to take a look at the special center spread recapping our Centennial year.

As a Chamber of the Year finalist, we were able to review our organizational strength, key performance indicators, community impact, strategic objectives and future focus. This type of recognition occurs when business and community leaders, volunteers and Chamber staff members collaborate to create a more prosperous future for Effingham County.



As we launch the Chamber's next 100 years, we have great excitement and anticipation for what the future holds for Effingham County and the Chamber. With Impact 2030 efforts gearing up to support the future growth and development of Effingham County and new business and employment opportunities emerging, the Chamber is engaging in conversations to ensure continued growth and development in Effingham County.



We know the growth and success of the Chamber is tied to the growth and success of our businesses and our communities. It takes all of us to make Effingham County the very best place to live, work, and do business.

Best wishes for an outstanding 2018.

Morma Lansing

Effingham County Chamber of Commerce, President and CEO
Illinois Accredited Chamber Executive

Welcome and Introduction

It's been said that the secret to good architecture is having more than meets the eye. In reflecting over the past year with my involvement as Chairman of the Effingham County Chamber of Commerce, I found the same to be true of the design of our organization.

As we celebrated the accomplishments of the past 100 years, we were exposed to historical highlights that helped us realize the vast array of initiatives, services, resources, and business development efforts either started or implemented by the Chamber. We were taken back a century with festivities in July, especially the vintage baseball game, as well as memorabilia from companies who have been in existence as long as the Chamber. Visitors found there is more than meets the eye to an organization representing the interests of businesses and business development in Effingham County.

I was vividly reminded of the variety of involvement of the Chamber as I read through the extensive application submitted for the Association of Chamber of Commerce Executives Industry Award. It detailed numerous projects, including Manufacturing Day, initiatives resulting from a community needs survey like the TREC trail, and educational offerings to help those in business strengthen skills. With each description, I was continually reminded of the dedication of those who worked to make these visions a reality and repeatedly found myself in wonderment of the sheer volume of value that Chamber members have provided to the community.

Your Effingham County Chamber of Commerce was named one of the three finalists for the national Chamber of the Year award, which is an elite accomplishment. As I joined Norma Lansing at the interview portion of the judging in Nashville, Tennessee, I was humbled to represent the organization for such a prestigious award and proud to share our success stories. Project and initiative titles don't begin to describe the complexity of issues and projects this organization takes on day in and day out; there's more than meets the eye.

Through the centennial anniversary activities and promotions, the public gained a greater awareness of the Chamber. Our hope is that expanded awareness was also realized by our Chamber members.

Creating greater awareness of the resources, services, and opportunities available through the Chamber was a major focus for the Board of Directors. This group of engaging individuals actively represented member interests and were responsible for the organization's accomplishments in 2017. I want to personally thank each one of them for their commitment to the Chamber, their willingness to chart new paths, and their vision to meet member needs now and to plan for the future.

This group has laid the foundation for the newly established Member Care Program designed to help orient



and connect with members, especially those new to the Chamber. We feel this program not only allows the Chamber to engage its members, but it also provides an avenue for members to share comments and concerns. That type of feedback helps the Chamber keep a pulse on the needs in our community, which is where the organization provides some of its greatest value.

We hope each member takes advantage of the true value of the membership by engaging in Chamber activities, offerings, resources, and services. It's the members who make this organization what it is and what it will be. The value provided by the Chamber's leadership and administrative teams may sometimes go unsaid, but never unnoticed. Norma Lansing's experience and leadership have taken the organization to new heights and I've appreciated and benefitted from her guidance and wisdom over the past year. The time and effort of the Chamber staff keeps projects moving forward and their organization of events keeps all things running smoothly. I appreciate the huge help they've been to me during the past year.

It's been my honor to serve as the 2017 Chairman and it's been especially rewarding to serve in this centennial year. Congratulations to Matt Cekander on being selected the 2018 Chairman, under his leadership I look forward to seeing the Chamber continue to grow as members work together to strengthen the business community in Effingham County.

Mel Stock

Effingham County Chamber of Commerce 2017 Board Chairperson

DID YOU KNOW ...

The Chamber has an employment site? EffinghamCountyJobs.com

There is a Community App coming in 2018?

We will launch Community Connection, our new e-mail marketing campaign?

Our Texting Program will begin in 2018?

You can stay up-to-date on EffinghamCountyChamber.com?

The Member Directory, Events, and Employment sections of The Chamber website received over 14,000 unique pageviews in 2017?

Welcome and Introduction

Welcome to 2018 – our 101st year as a Chamber!

As we begin this year, let's take a moment to thank our outgoing Board Chair Mel Stock for an excellent Centennial Year, and President Norma Lansing, who has served this Chamber for 42 years now – 30 years as President!

For the 100-Year celebration, the recently announced Regional Career Academy Plans, and a Vibrant Business Community, we are thankful.

As we look forward to 2018, we have a few New Year's Goals to focus on: (1) Create new value for our Members and Community, (2) Be a continual business reference hub for our Members, and (3) Create sustainability into our 2nd Century, for a stronger Membership base.

One of the areas we plan to explore, and for which we hope helps with these 3 goals, is a new Chamber App-coming soon.

What ideas do you have for the Chamber? What would mutually help us grow this year? Will 2018 be a year you and your co-workers increase your network and connections, for mutual longer-term strength?

We are here to serve & thankful for each of you.

Matt Cikander

Matt Cekander
Effingham County Chamber of Commerce
2018 Board Chairperson







Building Our Community



2018 BOARD of DIRECTORS

Front Row (L-R): Mike Defend, Crossroads Bank; Mel Stock, Midland States Bank; Joyce Stock, Siemer Milling Company; Matt Cekander, Doehring, Winders, & Co. LLP; and Matt Roedl, Prudential Financial

Back (L-R): Nathan Nohren, Lochmeuller Group; Jeff Speer, RE/MAX Key Advantage; Rich Hartke, Teutopolis Community For Progress; Chris Tingley, Tingley Insurance Agency, Inc.; Craig Neilson, Effingham Regional Growth Alliance; Rachel Collins, Peerless of America; Cory Niebrugge, Dieterich Business Association; Darrell Lewis, Effingham Daily News and Kevin Dust, Dust & Son Auto Supplies

Not pictured: Dr. Josh Bullock, Lake Land College; Michael Kingery, Kingery Printing Company; Travis Bushue, Bushue Human Resources; Chris Swing, Vantage Outsourcing; Jim Arndt, City of Effingham; Jim Niemann, Effingham County Board; Alex Wright, YBNext and Billi Jansen, Downtown Effingham Business Group







OUR VISION

The Effingham County Chamber of Commerce is a member-driven organization that provides leadership to promote, introduce and connect people, resources and ideas to achieve business success and community growth.

OUR MISSION

For the benefit of our members, the Effingham County Chamber of Commerce serves as an advocate for business, supports and assists businesses with innovative programs and services, creates opportunities for businesses to connect and build relationships while partnering with the community to achieve lasting growth.

Building Our Community



Whether starting a new business or ready to take your business to the next level, our team of professional, knowledgeable and experienced mentors are ready to help.

Have a need not listed? We can find someone to help Through our leadership role in the Effingham Regional Incubator Network, we can also help find space for your business to get started. The Business Outreach Center was created in 2017 and features 12 Volunteer Business Mentors with 14 Active Clients.



CEOs, managers and owners meet monthly to engage in conversation and discuss common business problems that all businesses face on a daily basis. Whether you need to optimize your business in the area of talent, customer relations, operations or financial management, the power of the group can help you accelerate your growth, enhance your leadership or make better decisions.

As Effingham County Vision 2020 draws near, a new grassroots community initiative is forming to go beyond the vision and carry Effingham County



IMPACT 2030

into the future. Impact Area Teams have been formed focused to a quality environment, vibrant economy, strong community, safe and healthy people, creative learning culture and well planned community.

Building Our Community

SURVEY of LIFE & WORK in EFFINGHAM COUNTY

The Chamber's Workforce Readiness Task Force engaged 2,000 area residents in a wideranging community survey to determine the perceptions about employment opportunities,

education attainment, housing, quality of life and community needs. Task teams are being formed on key areas of need and anyone interested in participating should contact Norma Lansing at nlansing@effinghamcountychamber.com.

The preliminary survey results are available on the Chamber website at EffinghamCountyChamber.com.



EFFINGHAM REGIONAL CAREER ACADEMY

Kluthe Center Expansion part of college's master plan

The Lake Land College Board of Trustees has demonstrated support for an 8-year master facilities plan that allows the college to move forward with capital projects without relying on state funding.

Phase 2 of the plan calls for the construction of the Rural Technology Development Center in Effingham. The 36,000-square-foot facility will serve as a permanent home to the **Effingham Regional**

Career Academy. The center is estimated to cost \$14 million and will either be an addition or a separate building.

Career Academy Board Chairman and Altamont Unit 10 Superintendent Jeff Fritchtnitch said, "The Effingham Regional Career Academy will be a valuable asset in developing career ready and skilled employees which is needed in the Effingham County and the surrounding area. Students who complete the programs will have skills necessary to be employed in local businesses and will help to grow our already strong workforce."





INVESTING IN YOUR BUSINESS AND EMPLOYEES

Get a competitive edge with exclusive training opportunities on a variety of subjects. Online & In-Person!

- McKendree University Tuition Discount 10% discount on online courses, including an MBA
- Coggno.com Access to thousands of online training courses
- Dale Carnegie Training Online Course Discount save 10%
- Access to Illinois Chamber Webinars and Seminars
- Investment in Excellence Course The Chamber is the license holder to deliver Pacific Institute's flagship curriculum for greater results and higher performance
- Hot Topics! Cybersecurity, Sales & Marketing, Active Shooter, Social Media, Leadership
- Coming in 2018 Soft Skills Training & Awareness Campaign, Dale Carnegie seminars, more online, on-demand training
- Access to professional certification through Chamber-sponsored training

EFFINGHAM COUNTY MANUFACTURING DAY

Exposing the next generation to opportunities available in manufacturing careers







5TH YEAR • 13 MANUFACTURERS • 300 STUDENTS • 16 SCHOOLS

"People look at manufacturing and say, oh, that's a factory job. Factory jobs are a thing of the past. Technology jobs are currently going on in this building."

- Joe Emmerich, President of John Boos & Co.



Growing Your Business



EMPLOYER RESOURCES

Effingham County Career Fair

A recruitment event connecting employers with job seekers

Online Job Postings

Addyour job postings to EffinghamCountyChamber.com, One of the top 3 features of our website

Coming in 2018

EffinghamCountyJobs.com – a free 24/7 virtual job fair matching employers with job seekers through a dedicated website

HEAR FROM OUR MEMBERS ...



"The Effingham County Chamber of Commerce provides so many great opportunities to connect with people and businesses in the community. The Chamber fosters an attitude of togetherness within the business community. Business owners and representatives have a vehicle, through the Chamber, to share "best practices" that improve each company's overall success. It's a rewarding experience that not only provides a means for businesses to network, but also enables a personal connection with the community we serve. The Chamber has created a platform where the benefits of living in Effingham County, and the surrounding areas, are on display and celebrated providing recognition that goes statewide and beyond. As an active member, we have been able to stay up to date and involved in many activities that the Effingham community has to offer. We have learned that the more you get involved, the more you benefit."

- Alex Hagler, Director of Manufacturing, Waupaca Foundry Effingham







GAIN VISIBILITY AND MAKE CONNECTIONS IN THE BUSINESS COMMUNITY

No matter what your business or organizational goals are, the Chamber is here to help you build relationships through network development, communication and enhanced awareness.



2018 CHAMBER AMBASSADORS

(L-R): Jerry Jansen, Century 21 Realty Concepts; Del Wortman, Wortman Printing Company (2018 Ambassador Chair;)

Jay Buehnerkemper, Dieterich Bank; Tonya Siner, Premier Broadcasting Company;

Randy Jones, Washington Savings Bank; Jeff Mihlbachler, Mihlbachler Insurance; Jo Huskey, Enterprise Dynamics;

Steve Will, Dieterich Bank; Mike Schabbing, Global Technical Systems; Jim Hecht, Dan Hecht Chevrolet-Toyota

Not pictured: Kathy Schroeder, Mary Kay Cosmetics; Greg Schumacher, Ameren Illinois; Marty Stock, Homebuilders Plus; Dan Patton, Patton Printing & Graphics; Bev Soltwedel, Soltwedel Farms



HEAR FROM OUR MEMBERS ...

"As relatively new business owners, my wife and I are proud to be affiliated with the Effingham County Chamber of Commerce. I appreciate the Chamber staff's efforts to help new businesses grow. The entrepreneurial spirit is strong within the Chamber and I'm encouraged by the support I receive.

The Chamber staff is impressive. I've found them to be friendly, open, responsive, and very helpful. I especially appreciate the opportunity to meet and network with other members. It's a privilege to be associated with and learn from other like-minded professionals as we meet the challenges of developing our business."





2018 EffingHAM-JAM **July 27-28, 2018**

Musical Entertainment: Quick & Bradley • Kilborn Alley Blues EVOLVER (formerly ESP) • The Experienced

 $Hometown\ Throwdown\ \bullet \ Corporate\ Challenge$

EffinghamHamJam.com





Commitment to Leadership and Community Development



Chamber Community Scholarship Fund

- Established 1996
- \$186,000 to 149 recipients

The Foundation is a 501(c)3 non-profit. Donations to the Chamber Foundation are tax deductible as a charitable contribution.

Strengthen Your Network

NETWORK DEVELOPMENT

Connect with other business people at events such as Business after Hours, Coffee & Connections, First Friday Luncheons and annual featured events.

COMMUNICATION

Connect with the Chamber and other business people through our weekly eblast, Chamber Network newsletter, Chamber 360 magazine, member to member online news and social media efforts.



ENHANCED AWARENESS

From the routine to a special occasion in your business like a ribbon cutting or groundbreaking, the Chamber helps you spread the word. A wide variety of valuable advertising and sponsorship opportunities are also available to fit within any budget.

Enhance awareness about your business by completing your business profile in the Business Directory (a top feature of the website!). You can also post your events on our calendar, register for programs and events, access resumes on file and more.

www.EffinghamCountyChamber.com

It's not just who you know, it's who others know as well. Networking is powerful.







HEAR FROM OUR MEMBERS ...



"Being new to the Effingham area several years ago, I was looking for ways to get to know my new community as quickly as possible.

I joined the Chamber of Commerce as quickly as I could. Just being a member has been great as I get to meet new people at least every month by attending Business after Hours. Plus, that allows me to find out about businesses in the County.

Another benefit of being a Chamber member is being able to help out with community celebrations. My wife and I helped out at the Effingham Jam. We worked side by side with people we had never met before. An added bonus was getting to become a patient of my current dentist after working with his wife at the Jam.

The Chamber is a fantastic way to learn about the community and the wonderful people that make things happen."

- Dale Heinkel, Consultant, Illinois Farm Business, Farm Management





John Boos & Co., synonymous with Boos Blocks® and used by professional and home chefs around the world, marked their 130th anniversary in 2017. And even more importantly, they opened their brand-new state of the art 116,000 square foot wood manufacturing facility along South Route 45, completing the relocation of the business to a 27-acre campus that has 250,000 square feet under roof and provides employment for 250+ area residents.

The new wood plant crafts over 200 models of Boos Block® hardwood cutting boards, as well as commercial and industrial hardwood countertops. On the commercial side of the business, custom stainless steel fabrication, in the form of food service concessions, was implemented and installed in the following stadiums for 2017: Wrigley Field, Utah Jazz Arena (Salt Lake City), Alamodome, Mercedes Benz Stadium (Atlanta Falcons), Colorado State University Stadium, among others. Partial release of custom stainless steel equipment was also installed in the Milwaukee Arena & LA Soccer Stadium, with the remainder to be shipped in 2018.

John Boos & Co. partnered with Once Films of St. Louis on a company video branding project. They filmed on location to capture what Boos is about and its sustainability aspects. The film was nominated and won an award for best cinematography video in Elements of Advertising at the Addy Awards in St. Louis.

In November 2017, Whoopi Goldberg of ABC's THE VIEW chose her favorite Boos Ultimate Carving Board to be featured on a segment called "Whoopi's Favorite Things." Each studio audience member was gifted a Boos cutting board.

John Boos & Co. has produced cutting boards in Effingham continuously since its founding by Conrad Boos, who harvested a sycamore tree from local woods and produced a butcher block for use by a blacksmith. When a local butcher admired the innovation, he requested one for use

in his market and Boos's son, John Boos, adapted the idea for him.

Today, the Boos Block® is a trusted part of the most significant restaurants in the country, as well as millions of families' kitchens.

John Boos & Company is committed to sourcing renewable and sustainable North American hardwoods in the USA. Products are sold domestically and exported around the world. Today Boos is the only company making both hardwood and stainless steel foodservice equipment in the country.

The company is dedicated to producing its butcher blocks and stainless steel foodservice work tables and countertops in Effingham.



3601 S Banker St | Effingham, Illinois | (217) 347-7701 | JohnBoos.com





Dan & Madonna Patton started Patton Quik Print, a small copy shop, in 1982 offering a much needed service in the area. Soon they were offering more than copies and changed their name to Patton Printing & Graphics.

Over the past 30-plus years, the company has grown into a full service business image provider, keeping up with the latest innovation in printing, which included a 1200 sq. ft. expansion in 2016. With the expansion came improved production space, efficiency and equipment upgrades including state-of-the-art digital printing equipment. The improvements gave customers the advantage of obtaining top-of-the-line digital printing locally at affordable prices and high quality short run color print. They are proud to source over 85% of all the labor, supplies, raw materials, and resources used locally.

Their promotional products gallery provides a larger sampling of items available to help our customers market their companies.

Patton Printing & Graphics has the privilege of being part of a growing community. Believing that the best way to promote growth is to take care of the surrounding community, the local businesses, and the people who make them successful. Supporting local nonprofit organizations such as the Effingham County CEO Class, Community Support Systems, Catholic Charities, Effingham Sportsbackers, Harmony Playground, Effingham County Chamber of Commerce, Effingham Performance Center and the Rotary Club are just a few of the ways that Patton Printing chooses to help the community grow.

Providing the very highest quality products and services to the Effingham and surrounding communities is the goal that Dan and Madonna Patton set in motion 35 years ago and continues today.

For those yet to discover what the Patton Printing & Graphics team can do for your business, take the opportunity now to discover what years of knowledge in print, design and marketing promotions can do to take your business to the next level.

Patton Printing & Graphics takes this opportunity to thank you for your patronage over the past 35 years! We look forward to serving you for many years to come.





902 W. Wabash Ave. | Effingham, Illinois | (217) 347-0220 | PattonPrinting.com

Business Spotlight

Kuche Fine Cabinetry and Design was started with the bold idea of offering high quality custom cabinets at an affordable price with exceptional customer service and design.

With a combined 40 years of design experience and 70 years of industry experience, the owners of Kuche Fine Cabinetry and Design have the know-how to make ideas into realities. Company owners include Randy and Amy Thoele, Joe and Pam Schumacher and Curt and Laura Hemmen.



By partnering with manufacturers that use cutting edge technology, FINE CABINETRY & DESIGN Kuche can provide quality, durability and innovation to serve the greater Effingham area and beyond.

Want to see what's in store? Visit their showroom at 814 E. Fayette Ave in Effingham or check them out online at kuchecabinets.com or call them at (217) 342-2244.

Located in downtown Effingham, First National Bank of Waterloo offers community banking, full service banking, loans, investments, mortgages and more to help our area grow and thrive.

Come see the impressive interior remodel that completed this past spring if you haven't already. First National Bank of Waterloo is proud to serve Effingham and the surrounding communities and it shows.

Want to learn more? Visit their banking facility at 210 E. Fayette Avenue in Effingham or check them out online at www.fnbwaterloo.com or give call them a call at (217) 342-3200.





Momentum Builders

LIFE • BUSINESS

The Momentum Builders facilitates a year-long program that promotes the power of purpose, vision and values. They invite those serious about success in their lives and careers to work with them.

The program offers the Pacific Institute's Investment in Excellence training and best practices from the books, The Advantage, The Extraordinary Coach, Your Life is Your Business and more.

The Momentum Builders will discuss, workshop and integrate these concepts into your Life-Business. Your challenges and opportunities will be the focus; gaining momentum toward your vision will be the goal.

Looking for more information? Visit www.themomentumbuilders.com or call them at (480) 797-5858.

ocally owned and operated for 40 years, BB&K Development serves Effingham's Licorporate business travelers, leisure travel and the local community for events and celebrations with four hotel properties representing iconic brands like Hilton, Marriott, Best Western and Choice.

BB&K offers over 275 sleeping rooms and small meeting facilities through their Hampton Inn and Suites, Fairfield Inn and Suites, Best Western and Comfort Suites, all located in the City of Effingham.







To make reservations, visit each property's website. To contact the corporate offices of BB&K Development, call them at (217) 540-5050 or visit their offices at 1305 N. Keller Drive in Effingham.

risis Nursery of Effingham County is on a mission ✓ to prevent and protect children from harm. This non-profit organization provides free, 24-hour emergency care services for children aged birth to six years old. These services are available to all in need regardless of location.

Since opening in March 2017 and through the efforts of over 500 volunteers, Crisis Nursery is a vital support center that has served over 120 unique children and provided over 7,000 hours of care for area families in need. Support



from partner agencies like HSHS St. Anthony's Memorial Hospital and the Family Life Center, volunteers and community donations have provided facilities to house the center, plus over 2.500 basic care items to families in need.

From physical necessities to emotional needs, Crisis Nursery of Effingham County provides hope and help to our community and beyond.

Want to know how you can help? Visit them at 924 North Merchant in Effingham, visit their website at crisisnurseryofeffingham.com or call them at (217) 342-3000.

n Effingham institution for over 30 years, Ja-Fa Photo specializes in photography needs $m{ extstyle au}$ and services. Whether you are capturing new moments or converting and restoring old memories, your negatives are their positives.

Now under the leadership of Jennifer Hecht, Ja-Fa continues to offer a wide range of

photography, from cattle to weddings, with a specialty in school and business clients.

Want to see what develops? Visit www.jafaphoto.com or call them at (217) 347-0812. Ja-Fa Photo studio is located at 1201 West Jefferson Avenue in Effingham.

Business Spotlight

Heartland Women's Healthcare is the leader in Obstetric and Gynecological care in Southern Illinois. With 26 locations in Illinois and Missouri, they offer comprehensive

women's healthcare for all phases of life. They opened their Effingham office in December 2016 at 301 W. Virginia Avenue.

Their dedicated staff includes not only doctors but midwives, nurse practitioners and physical therapists. In Effingham County, you can use their services at HSHS St. Anthony's Memorial Hospital in Effingham.

Curious about what Heartland Women's Healthcare has to offer? Visit www.usaobgyn.com or call them at (618) 997-5266.



One of the most unique businesses in Effingham County, Old Mac's is part drive-thru bodega and part restaurant located in the heart of Dieterich. Whether you need to pick up a quart of milk for mom, chips and soda for a night in or dinner out with the family, Old Mac's has you covered.



The drive thru convenience store allows the customer to order from the comfort of their vehicle and have items delivered to their car. Inside, the café has everything from daily specials to pizza and soft-serve ice cream. Old Mac's home-made cinnamon rolls are a popular breakfast item.

Hungry for more? Visit www.oldmacsdrivethru.com or call them at (217) 925-558.

Old Mac's is located at 203 N. Loda St, along Route 33 in Dieterich.

ardware, software, networking and just about anything related to small business computer technology needs are available through Team ITS, LLC., an Information Technology consulting company.

With a team of specialists offering nearly 50 years of collective experience and using industry best practices, TEAM ITS can provide enterprise level solutions at affordable prices and secure critical business data through network security management, monitoring, work flow analysis and disaster recovery solutions.



Team members are certified Microsoft Specialists and the company is an authorize dealer for a broad array of workplace hardware.

To learn more about TEAM ITS, visit their website at yourteam-its.com or call them at (217) 460-0155.

The year 2018 will mark significant milestones for Kingery Printing Company. In October we will celebrate our 50th anniversary in business. The Kingery family recalls with gratitude the many friends and colleagues that have helped them over the years.

(3)

Still family owned and operated by the second generation, Kingery Printing continues to build on the founding vision of continued investment in the latest technologies and superior customer service. The Board of Directors pictured includes, left to right: James Kingery, Director; Michael Kingery, President; Angela Helmuth, Secretary; John



With three locations, Kingery Printing Company takes pride in being an active part of its communities and looks forward to serving your printing needs for many years to come. Kingery Printing Company is located at

3012 S. Banker St. in Effingham. Call (800) 743-5151 or

Kingery, Chairman; and Steven Kingery, Vice-President.

visit on the web at kingeryprinting.com

As Effingham's newest education facility, Effingham Academy of Cosmetology offers a state-of-the-art facility with innovative technology to ensure their students obtain a quality education. Students learn all phases of cosmetology, hairdressing, and manicuring preparing them for the State Board of Cosmetology exam.

Classes consist of a combination of classroom instruction and practical labs. Students are taught the latest hair and makeup techniques and are able to provide complete beauty services for men and women from hair to nails and much more. All work is performed under the supervision of licensed educators.

To learn more about the training program or to schedule an appointment for a special service,



visit the salon and school at 2200 South Banker in Effingham, give them a call at (217) 342-4015 or tour their website at effinghamacademyofcosmetology. com.

 \mathbf{M} cKendree University, established in 1828, is the oldest college in Illinois. Located in the heart of Lebanon, IL, McKendree University has been named a Best College to Work for by US News and World Report.

Whether on-campus or online, McKendree offers many avenues for people to earn

degrees, including an MBA. A military-friendly university, McKendree has satellite campuses at Scott Air Force Base and in Kentucky to make it as easy as possible to obtain a college degree.

Curious to learn more? Visit McKendree.edu or call them at (618) 537-6574.



Business Spotlight

or the past ten years, PetsBloom Pet Sitting & Services has provided a stress-free, $oldsymbol{\Gamma}$ convenient, in-your-home alternative to boarding pets or asking friends or family to care for them while away. PetsBloom also has the distinction of being veteran and locally owned.

Owner and Certified Dog Trainer Marisa Schultz is committed to providing her clients' pets



with the same level of care she gives her own four-legged family members. Her services include going into the home and caring for pets in their own familiar surroundings, as well as pet sitting, dog walking and vet runs. Services are tailored along with the frequency of visits needed to meet the pet's specific needs.

With the slogan, "Your pets will Bloom with happiness!", PetsBloom invites you to visit them online at petsbloom.com or call them at (217) 690-4535 to learn more.

student Keith Sutterfield, Sutterfield

eveloped in 2014 by former Effingham County CEO Sutterfield Media

Media, Inc has grown into a full-service video production company that provides area residents with video content for all purposes.

Working from concept to delivery, Sutterfield Media can produce videos for your marketing, branding, fundraising and personal needs.

In the market for media? Visit www.sutterfieldmedia.com or call them at (217) 994-9188. Sutterfield Media, Inc is located in Effingham, IL.

 $\mathbf E$ mployerwise, LLC, is a consulting business dedicated to helping Central Illinois businesses and organizations by providing simple solutions to workplace challenges. Their focus is on helping employees become more successful at work. Methods utilized to deliver results include employee seminars, group training, individual coaching and employer support.

For over thirty years, David Cox, SPHR has presented seminars to employees with public, non-profit, and small business entities in both workplace specific and general training courses.

He has delivered presentations to employer groups, trade associations, civic clubs, in-service meetings, college classes, and college student organizations.

Employers can obtain a free initial consultation, with no obligation, to employee development needs and services supplied by Employerwise. The company can be contacted at (217) 358-9492 (call or text) or by email to david.cox@ employerwise.com. Information can also be found at their website: employerwise.com.



ince 1875, HSHS St. Anthony's Memorial Hospital has provided for the health care needs of the residents of the Effingham community and the south-central region of Illinois. In 2017, they invested in a number of new technologies to improve surgical procedures and were recognized for patient safety and quality.

An orthopedic MAKO Robot allows use of a robot for total knee replacements and a new da Vinci Xi Robotic Surgical System allows specially-trained surgeons to perform very delicate and complex operations through a few small incisions. The da Vinci system dramatically improves the surgeon's visual ability – allowing them to see the smallest areas deep within the body, highly magnified on a high definition 3D monitor.

The Leapfrog Group, a national nonprofit health care ratings organization which assigns Hospital Safety Grades to hospitals nationwide based on their performance in preventing medical errors, infections and other harms, gave St. Anthony's one of 832 "A"'s for its commitment to



keeping patients safe and meeting the highest safety standards in the

at stanthonyhospital.org.

ne of the jewels of the Effingham area is the village of Strasburg, located in Shelby County. 'Right in the middle of everything', Strasburg has continued to grow and thrive throughout 2017, seeing more business growth, expanded volunteerism and anticipating more positive development in 2018.

Strasburg area businesses that have recently opened or been improved include: Richland Creek Machinery, Krile Auction Center, Kessler's 24 Hour Gym, 32 Below Bar, Edwards Crafts and Junk to Gems and more growth is anticipated in the new year. Housing and community growth is assured with sale of lots in York Acres, new water and sewer lines, efforts to secure faster high speed internet and other community improvements.

Also celebrating a successful year in Strasburg was Strasburg Community Action Network (SCAN), with an updated plan, new teams and new goals. The community's volunteer organizations

include the Lion's Club, American Legion, Seasoned Citizens and the high school organization, Leo Club.

Looking to learn more? Check them out at www.strasburgil.com. Be on the lookout for new Gnome banners located along Route 32.



Business Spotlight

Marketing is about more than content, target audiences, platforms, and taglines. Marketing is about emotional connections. It's understanding who you're speaking to, how they feel, what they believe, how they express themselves. It's finding the clearest, most transparent path to those individuals by way of their unique emotional and psychological characteristics.

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Do you have what it takes to become exponential? Find out at imagesquaredmarketing.com. Call us at (217) 690-7474 or visit our office at 1909 S Banker St, Ste D, Effingham, Illinois.

HEAR FROM OUR MEMBERS ...



"Blessings in a Backpack of Effingham is a member of the Effingham County Chamber of Commerce because of the connections it provides us to local businesses and community members. The most valuable benefit for our non-profit has been Chamber mailings and dedicated e-mails. They offer terrific value when promoting events and fundraisers. The number of children we serve has grown rapidly in the few years we've been in the Effingham community. Reaching large numbers of supporters has been a key to our ability to successfully serve children in need. We would highly recommend Chamber membership to other non-profit entities."

- Amanda Emmerich, Blessings in a Backpack- Effingham



to the Effingham County Chamber of Commerce for helping make Effingham the Shining Diamond in Downstate Illinois!

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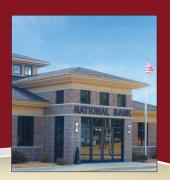




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Contact the Effingham County Chamber of Commerce for more information at

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Find us on Facebook: Effingham County Incubator Network

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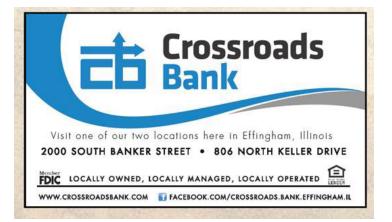
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On October 1, 1968, with the help of his wife, Dolores, John Kingery founded Kingery Printing Company in a rented building on the courthouse square in Effingham, Illinois.

In 1984, planning began for the construction of a new plant on ten acres of land along Route 45, south of Effingham. The new 24,500 square foot plant opened for business on March 18th, 1985.

1968

108/



Two long press lines were added in 1996: an M-110 heat-set web and a 40" Heidelberg sheet fed press. That same year, KPC transitioned from a film-based prepress to Computer to Plate (CTP), adding a Creo Trendsetter.

On January 2nd, 1992, Kingery Printing acquired the assets of M&D Printing in Henry, Illinois.

1996

1992

In 2012, Michael Kingery became the President of Kingery Printing Company. In the same year, a 5-Unit Goss Sunday 2000 heatset web press was installed. UNITED GRAPHICS, LLC

On December 1st, 2017, Kingery Printing acquired the assets of United Graphics, LLC in Mattoon, IL.

(2012)

2017

2018

2018 marks the 50th anniversary of Kingery Printing. To celebrate this milestone achievement, we are excited to announce that we have purchased and will be installing a new KBA Rapida 40", 10-unit sheetfed press.

This state-of-the-art press will be operational in Q1 of 2018. To keep up with the progress of this and other initiatives, "Like" us on Facebook, "Follow" us on LinkedIn, and visit our website.



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Mapping Effingham's Progress!

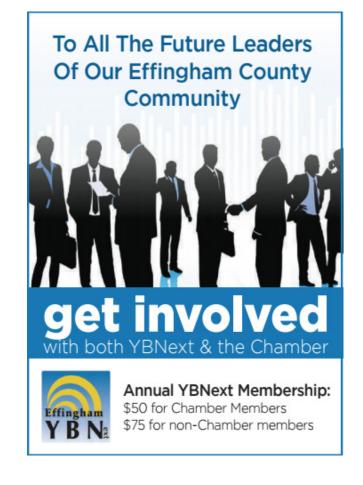


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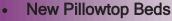
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July Member of the Month

Smith Moore Smith Realty Group of Effingham, LLC South Central FS Southeastern Illinois Community Foundation Southern Illinois Hand Center Southtown Car Wash Spectrum Screen Graphics Sporty's Beverage Connection, LLC Springfield Clinic Effingham SSC Chem-Dry St. Anthony Church StaffOuick Stanfield Chiropractic STANGArts Studio & Gallery Inc. Startup Effingham Legal Services, LLC State Representative David Reis Steffen Heating/Air Conditioning Inc. Stevens Industries, Inc Stillwater Enterprises, Inc. Support Products Inc Susan Hanfland **SWAN** TAP Business Systems Tara McAllaster Taylor Law Offices, P.C. Ted Koester, D.M.D., P.C. Teutopolis Auto Sales Inc./

Webster Tire and Auto Service Teutopolis Community For Progress TGI Friday's Thomas Shop, The

Th-Z

Three Chicks and a Stage
Tick Tock Energy, Inc.
Tingley Insurance Agency, Inc.
The Title Center
Tod Lancaster
Tom Henderson - State Farm Insurance
Total Quality Warehouse
Totten Law Office LLC
Travel Centers of America
Trigg's Flooring
TriPower Towing and Recovery/
Tri Parts Truck Salvage
Tucker Accounting Service Inc.
Turnkey Computer Systems, Inc.
Tuscan Hills Winery



Utz and Associates Architects P.C.

December Member of the Month

United Way of Effingham County University of Illinois

Extension-Effingham Co. Van Dyke Metal Culverts, Inc Vantage Outsourcing

Versatech LLC

Viamedia

Village of Dieterich

Village of Strasburg

Village of Teutopolis

Village Wine & Gift Shop

Villas of Holly Brook, The

Visionary Eyewear, LLC

Vistage Worldwide, Dan Woods W S Broom & Co. Inc.

W.E.T. Inc.



Waupaca Foundry Inc. Effingham
May Member of the Month

Wal-Mart #0936 Walks Auto Body Walnut Street Weddings Washington Savings Bank WCIA

Weber Optiks

Weber's Clothing & Jewelry

Weis Insurance Agency, LLC

Wellness Loft, The

Wells Fargo Advisors, LLC.

Wente Plumbing & Fire Protection

West & Company, L.L.C.

Whiskey Bend Entertainment

Wiedman Cleaners, Inc.

Wild Rose Boutique

Willowbrook Memory Care Residences

Wireless Stores Inc.

Witt's Smokehouse

Woodlawn Cemetery/

Effingham Monument Wortman Printing Company Wright's Furniture & Flooring WTWO-TV-Illinois Bureau Office

Y Yard Auto and Truck Inc.



THANK YOU TO OUR PARTNERS IN BUSINESS & COMMUNITY GROWTH



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2018 Calendar of Events

	FEBRUARY		<u>JULY</u>
Feb 2	First Friday Luncheon	TBA	Business After Hours
	Feb 7 Executive Espresso		Effingham County Farm Bureau
Feb 8	Business after Hours	Jul 6	First Friday Luncheon
	Professional Park Dr. Bldg. Businesses	Jul 27-28	EffingHAM JAM
Feb 14	Coffee & Connections		
			<u>AUGUST</u>
16.0	<u>MARCH</u>	Aug 3	First Friday Luncheon
Mar 2	First Friday Luncheon	Aug 8	Coffee & Connections
Mar 7	Executive Espresso	Aug 23	Business After Hours
Mar 7	CEO Experience		Washington Savings Bank
Mar 15	Business After Hours		<u>SEPTEMBER</u>
Mar 22	Küche Fine Cabinetry & Design Business After Hours	Sept 5	Kickoff to Education Breakfast
Mai 22		Sept 7	First Friday Luncheon
	Legacy Harley Davidson	Sept 13	Business After Hours
	<u>APRIL</u>	bept 15	Mette's Cabinet Corner
Apr 4	Executive Espresso	Sept 25	Top Community Leaders
Apr 5	Business After Hours	DCPt 20	Under 40 Awards Dinner
	Dan Hecht Chevrolet-Toyota	Sept 27	Business After Hours
Apr 6	First Friday Luncheon	bept 27	Frisse & Brewster Law Offices
Apr 11	Community Celebration of		Trisse & Brewster Edw Offices
	Excellence Breakfast		<u>OCTOBER</u>
Apr 13	Chamber Radio Day, WCRC	Oct 3	Executive Espresso
Apr 19	Business after Hours	Oct 4	Effingham County
	Merz Heating & Air		Manufacturing Day
	MAY	Oct 5	First Friday Luncheon
May 1	CEO Trade Show	Oct 11	Business After Hours
TBA	Business After Hours		Kingery Printing Company
1211	Koerner Distributor	Oct 11-17	Chamber Destinations
May 2	Executive Espresso		Iceland
May 3	Small Business Expo	Oct 12	Chili Fest
May 4	Employee Appreciation	Oct 18	Chamber Radio Day, WXEF
v	Luncheon	Oct 27	Downtown Trick or Treat
May 9	Coffee & Connection		NOVEMBER
May 18	Chamber Golf Outing	Nov 1	NOVEMBER
	71145	NOV 1	Business After Hours
Turn 1	JUNE Cabalanahin Dagagnitian	Nov. 2	Village Wine & Gifts
Jun 1	Scholarship Recognition Luncheon	Nov 2	First Friday Luncheon
	Jun 6 Executive Espresso	Nov 7 Nov 14	Executive Espresso Coffee & Connections
Jun 15	Summer Food Festival		
Jun 24-Jul 1	Chamber Destinations	Nov 24	Hometown Christmas
Jun 44-Jul I	Canadian Rockies by Train		<u>DECEMBER</u>
Jun 28	Business After Hours	Dec 5	Executive Espresso
Juli 20	Crossroads Bank	Dec 7	First Friday Luncheon
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