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CHAMBER



CHAMBER 360°



Issue 11 | **2022**



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Nicole Morrison



WORKFORCE DEVELOPMENT
Jeff Fritchtnitch



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Happy New Year!

As we reflect on 2021 and look forward to 2022, the one word that keeps circling in my head is change. Change is something that is constant but in 2021 change took me to a different level. 2021 brought so many changes for me personally and professionally and I know these changes have been for the best.

In March 2021, I was selected as your new President & CEO of the Effingham County Chamber. To begin, I want to thank the Chamber Board of Directors, Staff, Chamber Members, and my predecessor Norma Lansing who helped (and continue to) guide me through the leadership transition. I am honored and fortunate to take over a very active, successful, dedicated, and transformational Chamber. These past eight months have been a whirlwind!

As I mentioned, accepting this position came with a lot of changes. In addition to accepting this new position, I relocated from Texas to Illinois, sold and bought a home, and transitioned to being an empty nester. I am someone who welcomes opportunities; I view these changes as an opportunity for growth.

So as we begin 2022, I look forward to leading the Chamber and hopefully not experiencing as much change. However, if it does I will be ready.

Best wishes for an outstanding 2022!



Lucinda Hart, CAE, MBA
Effingham County Chamber, President & CEO

"If we don't change, we don't grow. If we don't grow, we aren't really living." -Gail Sheehy



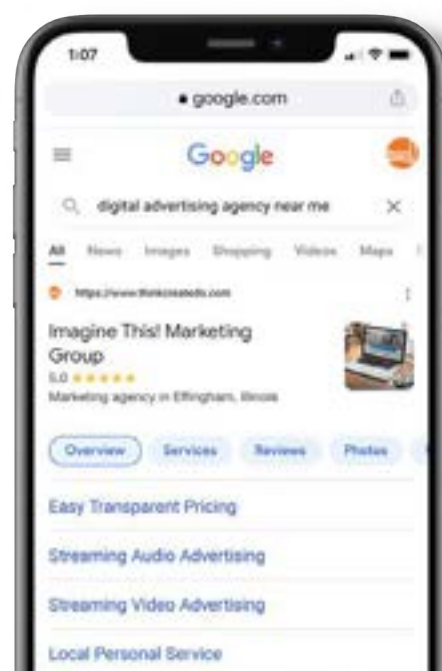
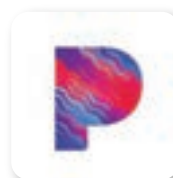
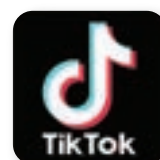
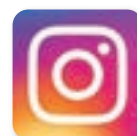
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Vision, Mission & Values



to be the recognized advocate and regional leader for Chamber members through maximized business connectivity, growth, & success.



the Chamber creates connections that strengthen member businesses & stimulate regional prosperity.



Professional | we will deliver quality services & programs so that our relationships with our members will be solid & long lasting. Our Board Members, Ambassadors, & Staff will provide outstanding service to all whom we come in contact.

Accountability | we will focus on the needs of our members & customers & find ways to provide programs, services, & benefits that are cost-effective, beneficial, & convenient. We will respond to our members & the community with commitment, results, & quality.

Unifying Voice for Business | we will build & enhance relationships & partnerships within the organization & community, solve problems, & capitalize on opportunities.

Visionary Leadership | we will be future-oriented in our thinking, decision making, & programming. We will approach change & challenges as an opportunity to encourage an environment of innovation & individual creativity.

Fair Business Practices & Ethics | trust, open communication, integrity, personal accountability, & initiative are critical to our organization's success. We respect every individual & support their personal & professional growth & development.

Open, Accessible, & Informative | we are open to new ideas & create an environment in which members can learn from & with each other. We will share our skills & resources for the benefit of our members & the community.

Board of Directors



(back L-R): **Sarah Zerrusen**, Stevens Industries, Inc.; **Kara Wade**, Taylor Law Offices; **Astrid Reyes**, EJ Water Cooperative; **Jay Buehnerkemper**, First Mid Bank & Trust; **Anthony Hecht**, Dan Hecht Chevrolet-Toyota; **Karen Whitt**, The Equity; **Julie Stephens**, Effingham County Farm Bureau; & **Nirav Patel**, A1 Liquors

(front L-R): **Travis Bushue**, Bushue HR; **Jeff Speer**, RE/MAX Key Advantage; **Dr. Austin Cheney**, Eastern Illinois University; **Matt Cekander**, Doebling, Winders & Co, LLP; and **John Wright**, Wright's Furniture & Flooring

Not pictured: **Chris Swing**, Vantage Outsourcing; **Jamie Stang Ellis**, StangARTS; **Mark Doan**, Effingham CUSD #40; **Joe Knabe**, Al's Tire Mart & Electronics; & **Kevin Swan**, Consolidated Communications



Wow, has it really been two years since I started my tenure as Chairman of the Effingham County Chamber? We all know the old saying, "my how time flies when you are having fun." Truly, that has been the case for me, and now as I assume the role as Past Chair, I look forward to participating with the Board and staying informed with what is going on in our great County.

In departing, I feel that it is important to thank everyone who has made my two years fly by:

Norma, thank you for asking me, then telling me that I was going to take the position, and guiding me through the process. Your friendship and leadership are priceless.

Lucinda, thank you for taking the job, stepping in, and making everything work seamlessly. I tell everyone that if they have not met you they need to...you are awesome!

Becky, Nicole and Jamie, you guys really make the office work, and your willingness to do whatever it takes to get the job done is inspiring. You have no idea how wonderful it is to come in and see smiling and happy faces.

The Board, it has been so much fun getting to know new people and old friends better. Whoever has the privilege of serving on this Board, you will be enriched beyond belief with all that you get to know and everyone you meet. I would be remiss if I didn't give a special shout out to Matt Cekander for always keeping



me on the straight and narrow, John Wright and Matt Roedl for laughing at my bad jokes, you guys are the best!

And finally to Chris Swing for stepping up with your crazy busy schedule and taking over. Your brain will add a whole new dimension to our Board meetings, all positive, and I get to sit next to you and make you laugh.

Thank you all! We live in the best County in the State of Illinois, let's keep it that way.

Jeffrey K. Speer
Effingham County Chamber
2020 & 2021 Board Chairman



As we close out another year, I am thankful and humbled as I reflect on the struggles and opportunities COVID has presented our business community. I hope, first and foremost, that you feel the Chamber is and will continue to do everything possible to support your business as an independent resource designed with you and your business needs in mind.

I want to express my appreciation to outgoing Chairman Jeff Speer and his dedication, leadership, and willingness to give his time freely for the last two years. Yes, you read that correctly. Just like Jeff's approach to life, business, and everything else, he approached his chairman's term with tenacity and zeal. He felt like one year wasn't enough, so he stuck around for two. Jeff's commitment to the Chamber was unwavering and occurred during some of the most challenging years our local businesses have endured in the past century. Thank you, Jeff, for everything you did for the Chamber, our members, and the community by agreeing to be our Chair and faithfully fulfilling your duties.

I am very thankful that I had the chance to know and experience Chamber leadership under Norma and Lucinda. Norma brought to the table a long-rooted history in our community, respect from our community leaders, business leaders, and

a love for our Chamber. Lucinda brings with her global non-profit leadership, fresh eyes, and a desire to continue to build off what Norma started and earned our place as The National Chamber of the Year in 2020. These two individuals work with passion and fervor to achieve near-miraculous results.

As my term begins, I look forward to continuing to help shape the Effingham County Chamber into a place that continues to be a source of pride for our members. I would encourage you to engage with our fantastic staff at the Chamber. This team has the experience and contacts to help solve your most challenging business problems. I am also grateful to our staff for their endurance, patience, and ability to be relevant to our members during the challenges presented during the last couple of years. As a member, I historically thought doing our part was paying our dues and being considerate. I will tell you after engaging the Chamber that Greg Norman's quote is accurate regarding your membership. "You only get out of it what you put into it. If you are a sheep in this world, you're not going to get much out of it." – Greg Norman

I would be remiss if I did not thank our past, present, and future Board of Directors. Without you, we would not accomplish our objectives. As you look back on your time with us, please know that our achievements would not have been possible without you at the helm.

Chris Swing
Effingham County Chamber
2022 Board Chairman

Board Ex-Officio



Sasha Althoff
City of Effingham/Downtown
Effingham Business Group



Michael Brummer
The XCHNG/YBNext



Jim Niemann
Effingham County Board



Jason Rippetoe
City of Altamont



Sara Ruhoff
The Beanstalk Boutique/Downtown
Effingham Business Group



Mike Schutzbach
City of Effingham



Courtney Yockey
Effingham Regional Growth
Alliance

Chamber Ambassadors



The Ambassadors are active Chamber members involved in the development & growth of the Chamber. They help to recruit new members, greet & host events, retain existing members, & liaison with Chamber membership.

(back L-R): **Steve Will**, Dieterich Bank; **Randy Jones**, Washington Savings Bank; **Jeff Muhlbachler**, Muhlbachler Insurance Agency; & **Mike Schabbing**, Global Technical Systems, Inc.

(middle L-R): **Brandon Pals**; **Marty Stock**; **Dan Patton**, Patton Printing & Graphics; **Jerry Jansen**, Century 21-Realty Concepts; & **Jim Hecht**, Dan Hecht Chevrolet-Toyota

(front L-R): **Lisa Wilson**, Land of Lincoln Credit Union; **Deborah Womack**, First National Bank of Waterloo; & **Tonya Siner**, Premier Broadcasting

Not pictured: **Jay Buehnerkemper**, First Mid Bank & Trust; **Jo Huskey**, Enterprise Dynamics Inc.; & **Bev Soltwedel**



Interested in the Chamber Ambassador Program?
Contact Membership Director Becky Brown at (217) 342-4147 or email bbrown@effinghamcountychamber.com.



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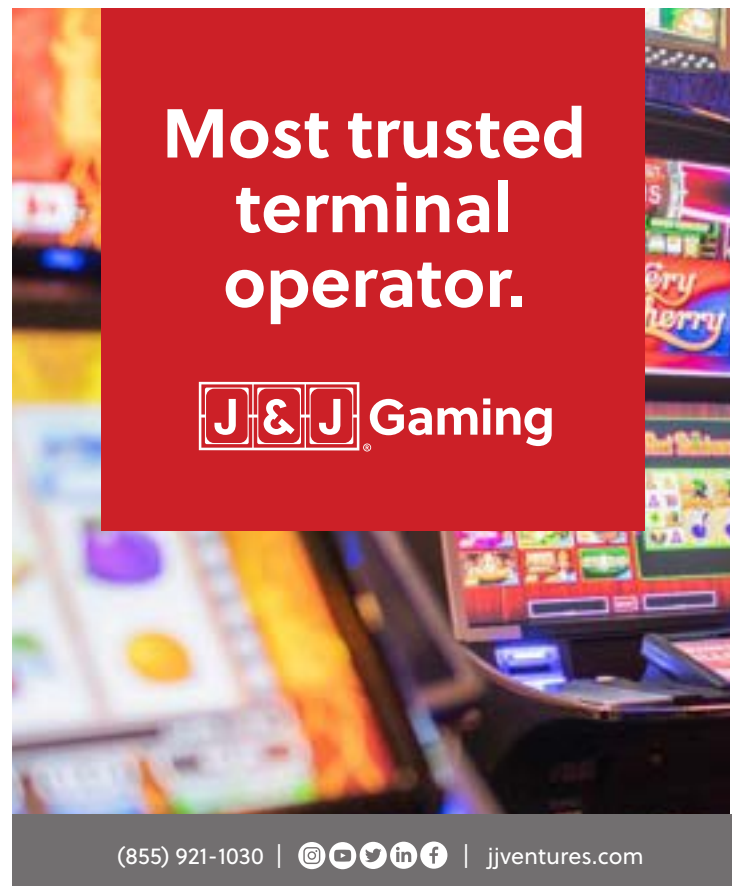
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The Chamber Foundation of Effingham County

promotes education, social and civic awareness, and the strength in service organizations in Effingham County. The Foundation provides educational opportunities for youth and the workforce to build and strengthen personal and business capacity while fostering a commitment to leadership and community development.



Chamber Foundation Scholarship Program - Established in 1996, the Foundation has provided educational opportunities in the form of scholarships to Effingham County high school seniors and adults wishing to continue their education. Since its inception, a total of \$230,000 in scholarships have been awarded to 193 recipients.

Visit effinghamcountychamber.com/chamber-foundation/ to learn more about the scholarship application process and upcoming spring deadlines. For more information, contact the Effingham County Chamber at (217) 342-4147.

2021 Chamber Foundation Scholarship Sponsors: HSHS St. Anthony's Memorial Hospital, the late Jack Graham; J&J Ventures Gaming, Siemer Milling Company, Coldwell Banker, B&L Machine and Design; John Boos & Co.; Koerner Distributor, Inc.; and Whitney Roofing.



2021 High School Senior Recipients

(left to right): Jenna Kremer, Emily Bloemer, Abby Goeckner, Isabella Kronewitter & Ellie Waymoth



2021 Adult Recipients

(left to right): Maria Hille, Lee Hardiek, Logan Blankenship, Madeline Thoele, & Sarah Schabbing

Not pictured: Allison McDevitt & Tate Niebrugge

EC-JOBS (Effingham County Job Opportunities for Business Success) is a web-based program for businesses to share jobs within their business, the skills needed to be successful in those jobs, as well as an avenue to apply and interview for those jobs. It is specific to Effingham County and unlike other job search engines, EC-JOBS focuses on local employment opportunities.



EC-JOBS serves as an educational tool for our youth and adults as they learn more about employment opportunities and what skills, education, or certificates may be required for these jobs.

For more information, contact Effingham County Chamber Workforce Development Director Jeff Fritchtnitch, at (217) 342-4147 or visit ECJOBS.org.

EffingHAM-JAM

The Chamber Foundation, along with presenting sponsor, Koerner Distributor, Inc., successfully welcomed the community, vendors, hometown BBQ competitors, and professional BBQ teams back to downtown Effingham for EffingHAM-JAM in the summer of 2021. Proceeds from EffingHAM-JAM benefit the Chamber Foundation's scholarship programs.



EffingHAM-JAM would not be possible without the support of many area businesses and organizations!

Mark Your Calendars: 2022 EffingHAM-JAM will be held Friday, July 22 and Saturday, July 23 in Downtown Effingham

Effingham Regional Career Academy

The Effingham Regional Career Academy provides an innovative outlet through which educators and employers inspire students to pursue training for high-demand careers in the regional workforce. Creating targeted educational opportunities and a pipeline of skilled individuals for area employers will positively impact future access to a skilled workforce, and our region's agility in adapting to forthcoming industry trends.



The Effingham Regional Career Academy is moving steadily toward offering classes beginning in Fall of 2023. The Lake Land College Board of Trustees agreed to proceed with a \$14 million capital campaign to construct the Rural Technology Development Center to house the Effingham Regional Career Academy. The goal is to have this facility completed and operational by 2023.

Coursework is being developed in five career areas - Advanced Manufacturing, Agriculture, Automotive/Transportation, Health Care and Information Technology and will provide training opportunities for incumbent and adult learners as well as expose high school students to high demand careers.

The Effingham Regional Career Academy will soon be seeking financial support to equip the Academy with state of the art equipment and a strong technology infrastructure. Additionally, business leaders and technical experts are needed to serve on Board and career pathway advisory committees.

To learn more, visit ERCA.us or contact Norma Lansing at N.lansing@erca.us.

Workforce Development - Attracting and retaining key employees is crucial to the success of employers locally and around the country. The Chamber's Workforce Development Division's goal is to ensure a stable employment base for the area brings employers, educators, students and other community resources together to identify opportunities and create connectivity between employers and potential employees.

The entry point to employer/employee connections is the Chamber's website EffinghamCountyChamber.com and the Chamber's Foundation workforce development initiative - Effingham County Job Opportunities for Business Success (ECJOBS.org).

Whether a job seeker is looking for that first job opportunity, thinking of relocating or considering a career change, the Chamber and the Chamber Foundation are the key places to begin their search. Employers can use the Chamber's complimentary Job Postings to attract qualified employees and find additional resources. A comprehensive web platform can be used by students to research local job opportunities, training, and certification.

An emphasis on helping local employers attract and retain a workforce will be the focus of 2022 initiatives. In conjunction with the Effingham Regional Growth Alliance and the City of Effingham, the Chamber will be hosting a job fair once a quarter in 2022. There will be two live job fairs and two virtual job fairs scheduled. Visit the calendar of events section on the Chamber's website for more information.

Effingham County Chamber, VP Workforce Development:

Dr. Austin Cheney, Dean, Lumpkin College of Business & Technology, Eastern Illinois University

Members: **Sasha Althoff**, Economic Development Specialist, City of Effingham

Nancy Bushur, Metrics Works Effingham, LLC; **Mark Doan**, Superintendent, Effingham CUSD #40

Jeff Fritchtnitch, Workforce Development Director, Effingham County Chamber

Lucinda Hart, CAE, MBA, President & CEO, Effingham County Chamber

Anthony Hecht, Assistant Controller, Dan Hecht Chevrolet-Toyota

Laurie Jennings, CEFS Economic Opportunity Corp.; **Mark Lovett**, Quad Graphics

Matt Roedl, Financial Advisor, Prudential Financial - Matt Roedl; **Jeff Speer**, Broker/Owner, RE/MAX Key Advantage;

Christine Strohl, Dean for Workforce Solutions & Community Education, Lake Land College; **Jerry Tkachuk**;

Susan Wilson, Adult Literacy and Education Resource Coordinator, CEFS Economic Opportunity Corp.;

Courtney Yockey, President & CEO, Effingham Regional Growth Alliance;

Sarah Zerrusen, HR Generalist/Recruiter, Stevens Industries, Inc.

2021 Effingham County Top Community Leaders Under 40

The Chamber proudly hosted the Top Community Leaders dinner at the Keller Convention Center in September.

We recognized leaders who are passionate about making Effingham County an enjoyable place to live, work, and play.



Adam Bohnhoff
Civil Design Inc.



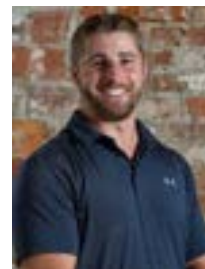
Lynn Buenker
Dust & Son Auto Supplies;
DanceLife of Effingham



Shelby Dasenbrock
Burkland's Florist & Gifts



Kory Doty
Crossroads Bank



Anthony Hecht
Dan Hecht Chevrolet-
Toyota



Elizabeth Huston
Cornerstone Wealth
Management



Aaron Jones
Taylor Law P.C.



**Jared &
Bethany Nelson**
Nelson Trucking



Justin Niebrugge
Stevens Industries, Inc.



Michelle Niebrugge
Effingham County CEO



Adam Niemerg
109th District of Illinois
Representative



Kellie Niemerg
Lake Land College



Tayler Polk
TaylerMade Construction



Russ Runde
Dieterich Bank



**Chipman John
Schmidt**
Vandalia School District



Tyler Shoemaker
Webster Tire & Auto Service



Martha Stice
Siemer Milling Company



Brandon Weber
Heartland Dental

2021 - Up & Coming Leaders Under 40



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Effingham



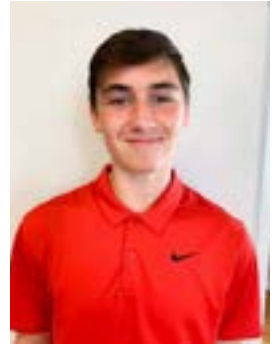
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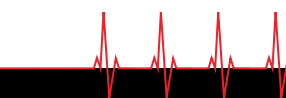
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Imagine This Marketing Group | Lake Land College | Land of Lincoln Credit Union | Patton Printing & Graphics | Quad Graphics
RE/MAX Key Advantage | Siemer Milling Company | South Central FS | Stevens Industries, Inc. | Teutopolis State Bank
The Equity | The New York Blower Co. | Three Z Printing | Versatech Automation | Wal-Mart | Waupaca Foundry Inc. Effingham



Business Outreach Center

Located within the Chamber office, the Business Outreach Center (BOC) helps entrepreneurs and business owners reach their fullest potential.

The BOC provides access to resources critical to making smart business decisions and advice on business planning, management, marketing, and growth.

*Free counseling sessions | Interview space
Business resource library | Notary services*

Contact Chamber President & CEO Lucinda Hart to learn more.
(217) 342-4147 or LHart@EffinghamCountyChamber.com

City of Effingham residents are invited to be part of our Community Revitalization Strategy by completing our Community Needs Assessment survey! Scan the QR code, below, to participate.



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Altamont Chamber of Commerce provides support to Altamont community businesses of all sizes to discuss matters of mutual interest and concern, initiating positive action to further those interests and address those concerns, while providing educational opportunities, working together for expansion and growth, and providing an opportunity for social interaction for the business community. For more information, call (618) 483-5714.

Effingham

Convention & Visitors Bureau

The Effingham Convention and Visitors Bureau (Effingham Tourism) is gearing up for an exciting and eventful 2022! Over the last year, we have taken time to re-imagine what travel looks like and to focus on bringing the 'Effingham Experience' to travelers, near and far. Whether you're residing in the area, vacationing, or simply passing through... we invite you to explore all that Effingham has to offer and to discover what makes our vibrant, Midwestern community so irresistible to passersby.

Located in Central Illinois, where Interstates 57 and 70 meet, Effingham offers the perfect centralized location to connect with others. With 16 hotels to unwind at, more than 65 restaurants to indulge in, and countless things to see and do... you'll be hard-pressed to find a reason to leave.

Grab a menu at our farm to table restaurant, Firefly Grill ... Catch a once-in-a-lifetime show at the Effingham Performance Center... Kick back with your favorite IPA at Effing Brew Company in Downtown Effingham... Devour local culture and sink into a laid back way of life.

However you decide to explore Effingham, we encourage you to soak up the people, the places and the experiences that set us apart. For more information, or to view our Calendar of Events, visit www.visiteffinghamil.com or call 1-800-772-0750 to request a free Visitors Guide.



Since being organized in 2010, the **Dieterich Business Association** has focused on supporting Dieterich businesses and the community. Local business owners work together to promote, support, enhance, educate, and create opportunities for local economic growth. Current efforts include fundraising for the Dieterich Community Center, presenting scholarships to Dieterich High School students, and selling Movin' Moolah gift cards.

For more information, call (217) 925-5410 or visit their Facebook page @DieterichBusinessAssociation.



Effingham's thriving downtown provides unique shopping and dining experiences as well as professional offices and government buildings. Through the **Downtown Effingham Business Group**, business owners and managers work



together to create awareness that showcase the area's advantages to residents and guests.

They host fun and family-oriented events that have become community favorites including Downtown Effingham Spring/Holiday Open Houses, Food Trucks Downtown on the Square, Downtown Effingham Trick or Treat, and Hometown Christmas.

For more information, visit their Facebook page @ ExperienceDowntownEffingham.



The Alliance

Effingham Regional Growth Alliance

The **Effingham Regional Growth Alliance** (The Alliance) serves as the lead economic development agency for Effingham County. The Alliance's mission is to maintain and improve the economic vitality of Effingham County through retaining and expanding existing businesses, attracting new businesses to our communities, expanding employment opportunities, and enhancing the quality of life for Effingham County and the region. For more information contact Courtney Yockey at CYockey@GrowEffinghamCountILl.com, or call (217) 342-4214.



TEUTOPOLIS COMMUNITY FOR PROGRESS

Teutopolis is a community that respects its hard-working, fun-loving, and God-fearing heritage.

The Teutopolis Community for Progress builds on that heritage by supporting families, educating children, and ensuring public safety. They do what is necessary to foster jobs and help their businesses thrive by encouraging proud community spirit, nurturing new ideas and efforts, and welcoming all who share this vision. For more information, call (217) 857-3543.



Established in 2009, **YBNEXT** is the Young Business Network Extension of Effingham County that strives to develop and connect future leaders (ages 21-45) by providing events,

resources, and opportunities within Effingham County.

YBNEXT hosts events that encompass the values of Philanthropy, Leadership, Personal Growth, Professional Development, and Friendship. Their professional development events provide members the opportunity to tap into the knowledge of accomplished leaders while gaining new connections. The philanthropic events target those looking to give back and assist in making the community a stronger and better place. The social events provide a fun and relaxing way for members to get to know one another outside of work and build lasting friendships.

For more information, visit their website at YBNEXT.com or Facebook page @YBNEXT.



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2021 Chamber Accomplishments

- Lucinda Hart was hired as the Chamber President & CEO
- Launched new Chamber website:
Effinghamcountychamber.com
- Hired part-time Workforce Development
Director Jeff Fritchtnitch
- Launched new program EC-JOBS
- Norma Lansing retired after 45 yrs
- Effingham Regional Growth Alliance & City of
Effingham hosted virtual Job Fairs

Website Stats *(directory searches, website links)*

- Directory Searches – 39,367
- Category Searches – 29,804
- Keywords – 672

The following are numbers from all member page hits that show your personalized information about your company such as address, phone, business description, driving directions, hours of operations, etc.

- Page Hits – 62,385
- Search Hits – 275,651
- Link Outs (direct to businesses website) – 4001
- Calendar of Event Views – 19,608
- Job Postings – 22,191

Value In Membership

A national consumer survey revealed that being active in a local chamber of commerce is an effective business strategy. If respondents know that a small business is a member of its local chamber, that business enjoys:

- 49% increase in consumer favorability rating
- 73% increase in consumer awareness
- 68% increase in local reputation
- 80% increase in the likelihood that consumers will patronize the business in the future



Share the Love Member Referral Program

A growing membership strengthens the Chamber's ability to impact community & business issues that are important to our members.

Participate in the program - Show your support for the Chamber - Assist with the continued growth of the Chamber - Create new connections.

How do you participate? Identify a business you feel would benefit from their investment in the Chamber and email their information to Becky Brown, Membership Director, at Bbrown@EffinghamCountyChamber.com. Each time a referred business becomes a Chamber member, the referring individual will receive a \$25 credit for future advertising.

Thank you to our 2021 Member Referrals

Jay Buehnerkemper,
Andrew Evans, Joe Forbes,
Jim Hecht, Mike Schabbing,
Bev Soltwedel, Jeff Speer,
& Marty Stock



2021 Year in Review



567 Total Members



48 New Members

First new member of 2021:
Wirth Computer Repair

Last new member of 2021:
Road Home Program: The
National Center of Excellence for
Veterans and Their Families



22 Board Members

50+ Chamber Events



3000+ guest attendance



6 Coffee & Connections



9 Business After Hours



12 First Friday Lunches



13 Ribbon Cuttings

Social Media Followers:



6,078



121



686

Top Website Pages:



Business Directory



Job Search



Events Calendar

Membership with the Chamber creates a linked partnership between your business and the Chamber reputation that enhances your business credibility. Through our various advertising opportunities, you can cost-effectively market your products or services to a high quality, targeted audience of Chamber members and the Effingham County community. The Chamber has a variety of marketing outlets that provide our Chamber members with advertising opportunities.

Member Information Center (MIC)

Your presence in web searches can appear higher through your listing in the Chamber's online business directory - one of the top searched pages on the website! Each business has their own web page sharing contact information, hours of operation, and a business description. The information you provide is shared in the back of this publication making it very important to keep it updated.

Dedicated E-Blasts

The Chamber offers members the option of sending a dedicated e-blast to 1,600+ email addresses. Members can share their business news, tips, events, or promotional items through this outlet. Dedicated blasts are in high-demand as this is only offered once a week on Tuesdays.

Electronic Banner Ads

An e-banner ad is an inexpensive way to reach other members and the community through two outlets: the Chamber's community newsletter or the Chamber website. The all-new, easy-to-use Chamber website is a trusted and traditional source

of business information that offers an additional advertising piece to your member benefit. All banner ads are linked back to your website.

Electronic Message Board

Add a quick message or your logo to the electronic sign outside the Chamber office that is seen by 20k vehicles daily. This is an effective way to grab someone's attention with a short and sweet message.

Publications

The bi-monthly Network Magazine is being redesigned for 2022 with three print and three digital issues. Ad sizes vary and can be purchased in bulk to have you squared away for the year.

Event Sponsorships

We host many events throughout the year with the help of our committee members and business sponsorships. Our events connect members and the community in both professional and social settings, but only members have the opportunity to sponsor these events. All event sponsorships have been streamlined for 2022 making it easy to choose your preferred event. Sponsorships are a fantastic way to show your support of the Chamber and market your business in a fun environment to a wide audience.

For more information on how the Chamber can help grow your business or to stay updated on Chamber news and events, contact Nicole Morrison, Director of Marketing & Communications, at Nmorrison@EffinghamCountyChamber.com or (217) 342-4147.







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www.effinghamhomes.net



Jamie Stang Ellis is proud to celebrate StangARTs 11th anniversary back on December 14, 2021.

A dream came true as she had big plans in the back of the trailer that she grew up in. The sky was the limit she was

always told, and she believed it with all her heart.

With a team of incredible artists and instructors, an amazing support system from Effingham, surrounding communities, other states, and even Switzerland, and adults and kiddos of all ages who come to enjoy classes, etc., StangARTs is here and has reached far past their goal.

StangARTS has an incredible family of artists and is blessed with how busy they have been with custom art for great clients. If you ever visit Tootsie's Honky Tonk in Nashville, TN, you will notice the portraits that hang outside - StangARTs created those! Music artists like John Mayer enjoy and own Jamie's art and currently, Jamie is doing work for Luke Combs Manager and various other artists.

Wall Murals keep them very busy locally and across the US and other countries. Jamie and her mural team love it!

StangARTs is honored to have given back \$150,000+ to local schools through the StangARTs After School Program. It has been an awesome adventure educating and mentoring children in the fine art. With much success and growth, two employees, Haley & Megan Meyer (The Twins), of StangARTs have bought a portion of the company and lead the torch for the current after school program to make it their own. They have done an amazing job. StangARTs is thankful to the parents and schools for believing in and raising up children through this creative outlet.



StangARTs continues to grow with new youth programs in other areas as well as at the Downtown Effingham location. To be a part of this journey is a blessing.

StangARTs stays very busy with private lessons, Homeschool Academy, Afterschool Academy, public classes for all ages, private parties, and team building. They will soon be adding art shows to the list of special events.

There is so much to celebrate, especially being open and doing well after having to close. StangARTs shares this award with all the small businesses that work so hard to make it happen and those businesses that closed during the shutdowns. It takes heart and grit to not just run a small business ... but to do it successfully!

This journey and dream come true could not be possible without those believing in what StangARTs does around the clock. Thank you for believing. Thank you for the continued support through every high and low.

Thank you to the StangARTs team then and now who have served selflessly and helped make this company what it is. You are cherished and appreciated.

From Jamie's painted up heart and every artist then and now, THANK YOU for believing in their mission and supporting StangARTs.

Visit StangARTS at 112 W Washington St., Effingham, IL 62401, on Facebook @StangARTS, or by phone at (850) 960-0106.





In 1883, a group of business leaders established The Washington Loan and Building Association, whose primary purpose was to help its members purchase homes. 138 years later, it is known as Washington Savings Bank and is the largest and oldest customer owned bank in its two primary markets, Effingham, and Coles County. Consistent with the mission of its founders, Washington Savings Bank prides itself on serving its customer/owners, supporting home ownership, and providing capital for small business growth. The staff of the bank also prides itself on using its resources to provide financial literacy education to people of all ages and supporting not-for-profit causes with donations of time and money.

For 127 years, Washington Savings Bank had one facility. In 2010 the bank acquired its second facility in Effingham. Today, after completing two more acquisitions, the bank has 5 locations in Effingham, Mattoon, and Lerna. From the beginning of 2010 until today, the bank has grown from approximately \$212.0 million in assets to over \$580.0 million in assets.

Through all the growth, the bank has stayed loyal to its mission. This is most recently illustrated during the global pandemic, when the bank quickly took action to help the communities it serves by giving to local nursing homes, local teachers, and other local organizations in addition to helping secure PPP loans and continuing financial education during these unprecedented times.

First, when the SBA Paycheck Protection Program was announced, the staff, though many were working remotely, quickly established a procedure to efficiently process PPP loan applications. As a result, through 2020 and 2021, Washington Savings



Bank was able to help close to 500 local businesses with 4,800 employees obtain nearly \$30 million of funding through the Small Business Administration's Paycheck Protection Program.

As 2020 progressed, Washington Savings Bank shared its financial resources with many organizations in need. For example, in November of 2020, the bank fulfilled the wish lists of 16 local nursing homes, assisted living and memory care facilities in the Effingham and Mattoon areas which included items like tablets, CD players with CDs, DVD players with movies, bird feeders, activity books, crafts, snacks, and personal hygiene. In addition, the bank was able to provide monetary donations to many local charitable organizations in the Effingham and Mattoon communities.

In 2021, Washington Savings Bank had another great year and was able to make extra charitable contributions at year end focused on food pantries, first time home buyer counseling programs, childcare, and other community needs. Over \$100,000.00 in donations was given back to the communities they serve.

Pandemic or not, Washington Savings Bank is also very committed to financial education. For over 10 years, they have visited local schools teaching over 1,000 junior high students about saving and over 300 area high school students about the importance of credit. Washington Savings Bank is kicking off 2022 by partnering with the online Financial Literacy Provider, Banzai. With this partnership, the bank will be able to provide local schools and community programs with access to free online financial literacy programs and written materials that are relevant to all age groups.

Washington Savings Bank has always placed a strong emphasis on helping and supporting their communities and throughout the past two years of the pandemic that has proven true time and time again. Its efforts have been noticed by the Illinois Banker's Association, who bestowed the Community Service Award on the bank in 2018, the Community Banker's Association of Illinois, who award its Excellence in Innovation award to the bank in 2019, and Bauer Financial who has given the bank a 5-star rating for over 30-years—a claim that can be made by less than 2% of the banks in the country.

For more information, please visit www.washingtonsavings.net.

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March 18-26

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travel with us!



DANUBE RIVER CRUISE & OBERAMMERGAU PASSION PLAY

May 30 - June 6

11 days & 24 meals; Budapest, Bratislava, Vienna, Wachau Valley, Linz, Passau, Munich, Linderhof Palace, Fussen

SPOTLIGHT ON TUSCANY

November 9 - 17

9 days & 10 meals; Montecanti Terme, Lucca, Gothic Line, Winery Tour, Florence, Pisa, San Gimignano



Visit EffinghamCountyChamber.com for more information about the Chamber Travel Program!

A1 LIQUORS is a full line liquor store based in Effingham with two locations in town. A 4500 sq ft store on Fayette Ave and 7000 sq ft store on Route 33. Both facilities carry a vast selection of liquor, beer, and wine along with a gaming room. A hard-working father-son duo, Chitu Patel and Nirav Patel, are owners of this small business.

A1 Liquors has grown from merely 500 sku to 5000 sku; and from one location to two locations in the last 11 years of business in the liquor industry. They have achieved substantial growth as an independent business with followers all over the United States patronizing their stores. They carry the largest selection of bourbons, wines, and craft beer in the surrounding 50-mile area.

Their new location on IL-33 also has a full line indoor and outdoor bar with 10,000 sq ft concrete patio and stage. They have partnered with Lickin' My Chicken and Pullin' My Pork BBQ for food services. They are also planning on building an extended roofline on the patio with retractable walls so they can use the space all year long. The patio will be available to rent for events and parties as well.

A1 would like to give the credit for this achievement to the founder of the business, Chitu Patel. The interesting fact is that he had zero knowledge in the industry when he started. And now he has created a brand that is loved by so many people.



A1 always keeps the community in the center of their business. Their growth and success are the result of community support, and they cannot say enough thank you's for that.

A1 believes in giving back and has made several donations to many local charities, including Crisis Nursery of Effingham, frontline workers, St. Jude's Children Hospital, United Way, and many more. They have established nine regional scholarships for students in Illinois for \$1500 each.

A1 would like to thank this community and every patron that supports and shops with them, without which they wouldn't be what they are today!

Visit A1 Liquors at 101 W Fayette Ave. or 10325 IL-33, Effingham, IL 62401, online at A1Liquors.net, or on Facebook @A1LiquorsEffingham or @A1LiquorsHwy33.

CQI Associates, LLC is an Illinois licensed and bonded energy management, sustainability and procurement firm which has been in business for over 25 years aiding commercial and residential customers nationwide.

As recognized energy management experts and leader in the business and residential energy market, CQI Associates manages Commercial and Residential Energy

Cooperatives in Illinois, Maryland, The District of Columbia, and Delaware.

Their goal is to provide energy and sustainability management services that allow their clients to increase profitability by minimizing operating costs. From small businesses to large national accounts, CQI provides the same level of quality service to everyone they work with.



Shelby Dupont is the Illinois CQI Associate. She graduated from Millikin University in Decatur Illinois with a Bachelor's Degree in Business Management. Shelby can help with any questions or concerns.

Give her a call at 217-521-9400.

The Chamber has partnered CQI to administer and manage the Chamber's highly successful Energy Purchasing Cooperative. This program is only available to Chamber members who receive their electric and/or natural gas services through Ameren. If your business or organization is a substantial user of natural gas and/or electricity, significant savings can likely be realized on annual utility costs. The co-op leverages the power of a large buying group to receive lower rates than a business owner

could typically attain on their own. There is NO FEE to join the Co-op ... It is a benefit of Chamber membership.



Take action and register now!

To enroll in the energy cooperative:

1. Complete and sign a Letter of Authorization (Email shelby@cqiassociates or visit the EffinghamCountyChamber.com to get the form)
2. Provide one complete copy of a recent utility bill for all electricity and or natural gas accounts you are enrolling.
3. Scan and email the documents to Shelby Dupont shelby@cqiassociates.com

If there are any questions about the program, please call Shelby Dupont at 217-521-9400.

DIETERICH BANK was chartered in 1909. It currently has thirteen branch locations and a corporate office located in Effingham, Illinois along with a Loan Production Office in South County St. Louis. The banking facilities are in Dieterich, Teutopolis, Newton, Effingham, Lake Sara, St. Elmo, Red Bud North, Red Bud South, Breese, Chester, Columbia, and Waterloo, Illinois. Dieterich Bank assets are just over \$1.3 billion with over 175 employees.

Dieterich Bank provides a variety of convenient, high-quality products and services for personal banking, business banking, and wealth management. CEO Chuck Deters noted, "Of course, the key to our success is attributed to our people. I am appreciative of the knowledge and vision



of our board of directors, and I am proud of the talent, commitment, and daily effort of the management and staff. I am confident your banking experience with us will be a pleasant one."

The bank ended 2021 on an exciting note with a new car giveaway! All year Dieterich Bank debit card customers were entered to win four great prizes simply by using their Dieterich Bank debit card. The bank also collected mail-in entries. Justine Dolan of St. Elmo, Illinois was the grand prize winner of a 2021 Ford Escape! Other prize winners



include Debra Meyer, of Red Bud, Illinois the winner of a TREK bike, Marla Smith, of Breese, Illinois the winner of a new patio furniture set, and Corbin Christensen, of St. Elmo, Illinois the winner of a three-night stay in Nashville, Tennessee. This was a fun and exciting marketing campaign for Dieterich Bank!

Another item to note in 2021 includes the official opening of their new branch location on South Route 157 in Edwardsville, Illinois. The bank had been operating out of a temporary facility in Edwardsville since the spring of 2020 and as of July is excited to offer full-service banking in a new and attractive 4,200 square foot facility. They welcome the opportunity to be a part of

the Edwardsville community and serve the customers of this area.

For the third year in a row Dieterich Bank received the Best Places to Work in Illinois award, another noteworthy item for 2021. Survey results continue to show that their employees say that they have created a culture of opportunity and have a positive work environment. They are pleased to receive this award.

Dieterich Bank is committed to the community banking culture, quality service, and supporting our local businesses and residents.

To learn more about Dieterich Bank visit one of our branch locations or check us out at www.dieterichbank.com.



Effingham Pelvic Health & Wellness is a physical therapy clinic that specializes in pelvic floor and obstetric care.

Dr. April Ritz, PT, DPT is a native of Effingham and is glad to be back in her hometown with her husband and two children. As a former Chamber scholarship recipient, she is thankful to be part of the Effingham County Chamber and back serving the community!

Dr. Ritz specializes in treating women and men of all ages with intimate pelvic floor concerns. Most people are not aware conservative treatment exists for urinary

or bowel leakage, bladder symptoms such as urgency, incomplete emptying, overactive bladder, or constipation. It is never normal to have urinary incontinence no matter the age. It is also not normal to have pain with intercourse. Dr. Ritz works with patients that have pain with intercourse as it is often due to pelvic floor muscle overactivity and can normally be fully resolved with pelvic therapy. Other conditions that would benefit from seeing a pelvic floor specialist include interstitial





cystitis, endometriosis, and tailbone, pelvic, abdominal, or rectal pain. Oftentimes an underlying musculoskeletal issue is contributing to the symptoms.

Dr. Ritz will perform an in depth one to two hour evaluation assessing bladder, bowel, and sexual health as well an assessment of posture, core, hip, and pelvic floor muscles and connective tissue. Another passion of hers is assisting mothers during pregnancy and postpartum. Pregnant and postpartum mothers should not have to live in pain or worry about urinary incontinence. She assists women with any type of pregnancy related pains, bowel or bladder issues, labor preparation and returning to exercises or

running postpartum. It is standard care in some countries for women to receive postpartum physical therapy consults and Dr. Ritz believes it is essential to retrain the abdominal and pelvic floor muscles whether it was vaginal or Cesarean delivery!

A few specific conditions postpartum Dr. Ritz treats include diastasis rectus abdominus or bulging of the abdomen, pain, incontinence, perineal tearing from childbirth, and painful or restricted scar tissue. Dr. Ritz's focus is on whole body wellness, prevention, and improving your quality of life.

If you know someone who would benefit or if you are dealing with one of these issues, it is always better to address it early on! You can reach the clinic at 217-705-5077 for more information and to schedule. A referral is not needed.

Effingham Pelvic Health is located at 1901 S 4th Street, Ste 14, Effingham, IL 62401. For more information, please visit EffinghamPelvicHealth.com, or on Facebook: Effingham Pelvic Health & Wellness.

First Mid is a community-focused organization that provides a full-suite of financial services including banking, wealth management, brokerage, ag services, and insurance throughout Illinois, Missouri, and the greater Indianapolis areas. Together, the First Mid team takes great pride in our work and our ability to serve our customers well over the last 156 years.

At First Mid we offer financial services for every step in life ...

- Choose from a variety of personal or business accounts-from Savings and Money Markets to our Basic Checking

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and Premier Checking that offers Identity Theft & Fraud Protection. We also offer a full line of Treasury Management products to complement our business checking accounts.

- Simplify your life with our free Online Banking and Bill Pay, or take us with you using our Mobile Banking app. You can also put our Debit Card in your mobile wallet.

- Apply for a Consumer Loan in person or online-no appointment necessary! Apply online for Mortgage pre-approval to know how much you can afford, then work with a local lender who knows the community.
- Trust their experienced lenders to help you find the right financing-from SBA loans, Traditional Loans, and Lines of Credit to Accounts Receivable Financing.
- Build your future. Their Wealth Management experts can help you develop a strategy for retirement. They will also help you plan

ahead so your loved ones will receive what you leave behind.

- Protect yourself from loss with the right coverage-for yourself or for your employees. Their insurance professionals also know the ins and outs of Medicare choices and can explain your options so you can choose the right plan for you.

First Mid has been serving the Effingham community since 1994. We are proud to be committed to our community as an Effingham County Chamber of Commerce Capitol Investor. For more information about First Mid, please visit www.firstmid.com.

In 2009, Brian Henning entered a new career as a real estate broker since he loved everything real estate. He jumped in full time from the start and has never looked back. Today, Brian still loves real estate and has a passion for helping buyers find their houses. He also loves helping sellers list their homes and market them to find the right buyer. His passion is very visible if you have met him.

In April 2020, Brian realized his dream and opened an independent real estate firm, **Full Circle Realty** of Illinois, LLC (dba: Full Circle Realty). He purchased the office's permanent home at 123 E Jefferson Ave, in Downtown Effingham in August 2020. With the leadership qualities Brian witnessed from his father, Michael Henning, and brother, Bill Henning, both entrepreneurs in totally unrelated fields, Brian had great resources for knowing how to launch his own business. He also had help from several local professionals.

Full Circle Realty has grown over the past year to six brokers in all; Brenda Jansen, Art Green, Douglas Hankins, Sarah Mietzner, Mike Shackelford, and Brian. The team



services over a 25-mile radius of Effingham and belongs to the Central Illinois Board of Realtors MLS and the Greater Gateway Realtors MLS. Full Circle is a member of the Illinois Association of Realtors, National Association of Realtors, Effingham County Chamber, Downtown Effingham Business Group, and the Better Business Bureau. Their network reach is far and wide to provide the best service to their clients.

Why choose Full Circle: because they believe everything in Life tends to come Full Circle. They are here to help you from start to finish, over and over again! Full Circle Realty - Buy, Sell, Sold, Repeat!

Please call their office at 217-803-0145, visit the website at www.FCRIL.com, or stop in at 123 E Jefferson Ave. in Downtown Effingham to see their listings and agents who are ready to serve your real estate needs.

HSHS St. Anthony's Memorial Hospital

is proud of its long-standing dedication and commitment to quality, compassionate health care in the Effingham community. Since 1875, the health care needs of the sick and poor have been met by the Sisters, Medical Staff, colleagues and volunteers of St. Anthony's.



In September 2021, St. Anthony's welcomed a new president and CEO, Chad Markham. Chad comes to St. Anthony's from Sioux City, Iowa, where he served in a variety of health care leadership roles at UnityPoint Health and MercyONE Hospital. He most recently served as chief operating officer with UnityPoint Health's St. Luke's Hospital. We are proud to welcome Chad to the St. Anthony's team!

St. Anthony's has been recognized over the years for its quality care, and this year was no exception. The hospital was awarded the 2021 Guardian of Excellence Award® winner by Press Ganey, the national leader in health

care consumer and workforce engagement. Press Ganey recognized HSHS St. Anthony's as a top-performing health care organization

achieving the 95th percentile or above for performance in clinical quality. This award demonstrates the hospital's colleagues and medical staff's dedication to achieving excellence for their patients, even in the midst of very trying circumstances of a pandemic.

As the world continues to deal with the COVID-19 pandemic, St. Anthony's staff continues to take necessary steps to ensure the safety of its colleagues, medical staff, patients and visitors while providing quality, compassionate care. Despite the challenges and difficulties, hospital colleagues and providers continue to persevere in living out the Mission to reveal and embody Christ's healing love through our high-quality Franciscan health care ministry.

For more information about HSHS St. Anthony's Memorial Hospital, visit stanthonyshospital.org.



**HSHS
St. Anthony's
Memorial Hospital**

J&J Gaming, the leading service provider and trusted partner since 1929! Today, their focus remains steadfast: to provide world-class service and to help establishments succeed. By adding video gaming, business owners earn an average of \$98,000* in additional income each year. This is in part to the high-level expertise that the J&J Gaming team brings.

They work with establishments through the entire gaming experience. From getting licensed, reporting, and staying compliant, to game room set-up, most popular games and marketing materials, the J&J Team is here to help maximize establishment revenue. With their 24/7 support and proficiency at route



management, J&J provides the most reliable service in the industry. They make sure their establishments get the latest and greatest when it comes to video gaming!

J&J isn't just a service-provider, they are a partner committed to fostering long-term, successful relationships.

Visit a J&J Gaming location near you and enjoy the Top Choice in Video Gaming experience in Illinois!

For more details on J&J locations, news, and promotions, visit us at: jjventures.com or on their social media pages.

**Avg. NTI/location from live J&J accounts 11/20-11/21.*

Since its beginnings in 1881, **Midland States Bank** has grown to reach customers throughout Illinois and the St. Louis metro area. Both Effingham and the bank have changed quite a bit in the past 140 years, but their commitment to you, their neighbors, hasn't. They understand that building a community bank is more than having a local branch with four walls and a roof.

It's about offering not only what customers need, but also what they want. They continue to provide the Effingham area a wide range of products and services for any stage of life: personal banking, business banking, and wealth management. They make sure their financial offerings help you meet the goals in your life, but in a way that is available anytime, anywhere. This is their promise to give you Banking Built Better.

Banking Built Better also means they care about the people making deposits more than how much they're depositing. The Midland States Bank Foundation annually



awards grants to help address urgent needs for food, shelter, rent and utility assistance, primary health care, and mental health services in their area. Since its inception in 2011, the Foundation has awarded over \$1,150,000 to non-profit organizations throughout Midland's footprint.

They are a community bank, who is proud to call Effingham home. If you're looking for more built into your financial services, they are that partner. They're Banking Built Better.

Visit Midland States Bank at 110 S Fifth Street, Effingham, IL, midlandsb.com, or 855-696-4352.

Midland States Bank. Member FDIC. Equal Housing Lender.

Investment and Insurance Products: Not FDIC Insured, No Bank Guarantee, May Lose Value, Not a Deposit & Not Insured by Any Federal Government Agency.

2022 is such an exciting year for **Patton Printing & Graphics**, it is their 40th year in business! So much has changed since they opened their doors in 1982. They have grown from a small copy shop to a successful full service digital and offset commercial printer. Offering everything from creative design services, direct mail, banners, yard signs, promotional products and much more. They are there to serve their customers and community with quality products at great competitive prices and a caring customer service staff that will help you with all your printing needs.

Keeping up with the print industry through up-to-date technology is how they continue

to grow (and also their greatest challenge). They have added a 3rd digital press to keep up with the increasing demand for short-run full color print jobs, and still offer the traditional offset presses to continue serving those in need of larger quantities,





plus a full service bindery and local delivery. This gives Patton the versatility to serve everyone's printing needs.

With over 120 years of combined print, design and marketing experience, and a

belief in continuing to learn new technology through training, webinars, etc., they strive to always be a knowledgeable partner with amazing customers and look forward to serving you for many more years to come.

The real reason Patton is able to turn 40 years old is because of its great and faithful customers. Without them, they are nothing. So to their loyal customers, they share their gratitude and offer a heartfelt "Thank You" for 40 years of friendship.

Celebrating 10 years in 2022!

Promark Advertising was purchased by Dawn Burrow on January 1, 2012 and moved into its current store front location at 4 N. Frontage Road – Altamont. In 2014, Promark Advertising began onsite apparel printing with vinyl, glitter, rhinestones & screen printing. The plate system used is waterless with no harsh chemicals, a great benefit to reduce waste and save water!

In 2015, laser engraving was added to the production capabilities to produce plaques and awards. This allowed them to produce

awards for local schools, events, and businesses with a much faster turn-around time.



Summer of 2021 Promark invested in DTG Equipment. This is a full color Direct-To-Garment textile printing process, which they use to print t-shirts. DTG full color imprints offer a whole new dynamic to apparel with eye-popping colors.

Follow them on Facebook @PromarkAdv to see completed projects and specials.



Brian Marxman
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SIR Investigations, LLC is committed to providing the highest quality of security and investigative resources available. They will provide an ongoing process of investigating to discover, correct, and prevent security problems, and continue to analyze potential dangers to individuals, businesses, and property that may be posed by potential natural and human-caused adverse events. Their goal is to be a continual process of discovering, correcting, and preventing security problems.

The SIR Investigations staff consists primarily of retired, full-time, or part-time police officers with a combined service exceeding 250 years specializing in a large variety of police investigative services. They are highly trained and educated personnel in specialized fields ranging from sophisticated computer crimes to minor crimes and photography. Many of their staff members are highly trained and

very qualified in physical and personal defense techniques.



SIR Investigations provides armed security services for high-risk terminated employees, special events, corporate/retail settings, or security mediation. Their investigation services encompass theft (investigations, retail, or personal property), insurance fraud, exploitation & abuse of senior citizens and children, and accidents. Surveillance expertise lies in personal, electronic, photographic, and video. SIR Investigations also has the ability for process serving in the scope of subpoenas, court summons, eviction notices, and the return of personal or company property requiring a process server.

SIR Investigations, LLC is a member of the National Association of Professional Process Servers (NAPPS).

For more information, please visit their website at SIRInvestigations.com or call (618) 553-2505.

Stevens Industries, Inc. is the largest manufacturer of commercial casework and architectural millwork in the United States. In addition to quality casework, architectural millwork and award-winning textured woodgrain panels, Stevens also offers specialty lines of laboratory casework and furniture, music and instrument storage and childcare furniture. Backed by the most extensive Quality Assurance Program in the industry, the company dedicates itself to the current and future needs of its customers. Stevens is committed to the pursuit of excellence in customer care, product innovation, community involvement and respect for the environment.

The past two years have brought unprecedented challenges, but Stevens is happy to have persevered through them all and continue to lead the industry forward. In 2022, the company is specifically excited about



adding a Childcare Center for employees to utilize. The county is in a childcare crisis, and Stevens is proud to be able to provide a largely needed resource to their hardworking employees.

As one of the area's premier employers, Stevens is also proud to offer great benefits like free employee health care, 200% 401k matching, annual profit-sharing bonuses, desirable time off/vacation packages and more. As a 100% employee-owned business, Stevens employees take pride in their company!

If you are looking for a new career with a leading employer and to be an owner of the company you work for, check their open job opportunities at www.stevensind.com/careers or contact by phone at (217) 857-7100.

T-Mobile®

There's a new choice for wireless in Effingham—**T-Mobile!** This latest opening is part of the continued efforts to serve more people in small towns across America by expanding T-Mobile's retail footprint. The new store at N. Keller Drive and Hampton Drive brings a whole new level of freedom and choice to customers in the surrounding area.

T-Mobile believes that when small towns succeed, America thrives. That's why they are dedicated to serving small towns with an unwavering focus on the customer. At T-Mobile, customers get outstanding customer service in wireless and tons of great benefits - included in their plan at no extra cost - to do more of what they love. This dedication to customer care has positioned T-Mobile top of the charts consistently in customer and employee satisfaction.

Since the beginning of the digital age, connectivity for rural America has been an afterthought. That's why T-Mobile has been investing billions to light up their award-winning 5G network from big cities to small towns across America. With America's fastest and largest 5G network, T-Mobile is uniquely positioned to make communities across America better places to live. One of T-Mobile's most important goals is to ensure that small town America is not left behind during the transition to 5G. T-Mobile continues to deliver its customers great benefits, deals every day and access to 5G data included in rate plans at no additional cost.

More than just bringing wireless, T-Mobile wants to be part of the community and help small towns thrive. T-Mobile Hometown Grants is a program launched early in 2021 dedicated to providing grants to 100 small towns each year to use towards city



beautification projects, public improvements and more. T-Mobile is committing \$25 million in grants over the next 5 years. Towns with populations less than 50,000 are eligible and encouraged to apply. For full details on how to submit a proposal for Hometown Grants, visit <https://www.t-mobile.com/brand/hometown-grants>.

T-Mobile Hometown Grants is just one of the many initiatives underscoring T-Mobile's commitment to rural America. Beyond amazing deals on plans and new devices, the Un-carrier unleashed a new broadband service available over 10 million rural households – T-Mobile Home Internet – and announced in April 2021 a commitment to build hundreds of new stores and create 7,500 new jobs supporting the wireless needs of communities across rural America over the next two years.

T-Mobile is committed to serving Americans nationwide. From the rural towns to major cities, T-Mobile delivers the nation's fastest 5G network, incredible deals, and an ongoing community engagement that helps all Americans thrive. It's clear T-Mobile will continue to deliver an exceptional wireless experience to customers in Effingham.

For more information about T-Mobile's commitment to small towns, visit [T-Mobile.com/AcrossAmerica](https://www.t-mobile.com/AcrossAmerica).

Capable device required; coverage not available in some areas. Some uses may require a certain plan or feature; see [T-Mobile.com](https://www.t-mobile.com). Fastest: Based on median, overall combined 5G speeds according to analysis by Ookla® of Speedtest Intelligence® data 5G download speeds for Q3 2021. Ookla trademarks used under license and reprinted with permission.



Being an IT Consultant since the 1980's, Mike Miller had a vision of offering enterprise class IT solutions to small and medium-sized businesses. He knew firsthand that businesses of this

size needed this technology but he also recognized that budget constraints small businesses have that could not be ignored. He has always had a passion for difficult problem-solving and being instrumental in his customers' success.

Eric Kline is a well-equipped problem solver. He is well versed in enterprise class technology and is the backbone to keeping TEAM ITS, LLC's clients support requests solved and their businesses running. He also shared Mike's vision of affordable enterprise solutions.

Collaborating their different skill sets, TEAM ITS, LLC was born. As Mike and Eric continue to grow the business, they take pride in their long standing customers' relationships and accomplishments. They have had valued customers in Effingham for over 30 years. Because of constant growth, they have recently expanded their office at 305 Professional Park Avenue to serve their customers more effectively.

They are proud of the TEAM of experts that can support your technologies including hardware, on premise and cloud software, security, network cabling, VOIP solutions, training, HIPAA compliance, and your online presence and branding, to name a few. TEAM ITS, LLC is a certified Microsoft Silver Partner, a Xerox Silver Solutions provider, QuickBooks Solution Provider, and they partner with many other brands businesses you have grown to

know and trust such as Dell, HP, and Lenovo. Over the past several years, they have added services as they find the right specialist to provide the quality of work TEAM ITS, LLC customer's demand. With a staff of 11, they now offer website services, digital media assistance and have just introduced their very own suite of security products designed to keep their customers in compliance with the everchanging cybersecurity laws.

They have just welcomed a new compliance manager who studies the latest NIST guidelines & HIPAA laws and monitors your network to keep you in compliance.

TEAM ITS, LLC is very proud of their cabling division as well. Cabling is something that is often overlooked or believed to be something an electrician can just "do while running electrical". Their cabling division runs industry standard cabling and qualifies all connections to verify functionality before handing the project off to the infrastructure team.

Over the past few years, a big jump has been made to Voice Over IP phone systems. They pride themselves on their ability to port almost any number and offer a variety of affordable packages for even the smallest office.

They understand the number one thing their customers need is quick and quality customer service and support. They offer on-site service in a 100-mile radius of both Effingham and Mattoon and remote support anywhere in the US.

They want to be the IT Company you have always wanted and want to continue to prove that to you every day.

Team ITS, LLC is located at 1808 Rudy Ave, Mattoon, IL 61938. For more information, please visit www.teamitsllc.com or on Facebook: Team ITS, LLC.

THANK YOU!

Capital Investors for your unwavering support to the Effingham County Chamber, its initiatives, members, and staff. Your continued investment in the future of the Effingham County community is recognized and appreciated.



You can become an Effingham County Chamber Capital Investor by contacting Membership Director Becky Brown at (217) 342-4147.

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www.chooseculligan.com

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(217) 342-2967
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(217) 821-2409

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7820 N. University St. Suite 102A
Peoria, IL 61614
(309) 224-8082
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www.debscatering.net

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Effingham, IL 62401
(217) 690-0214
thejourneyeffingham.com

Journey12
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St. Charles, MO 63303
(314) 254-3599
www.journey12.com

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707 N 1st St
Effingham, IL 62401

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Effingham, IL 62401
(217) 347-5031
www.jxe.com

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P O Box 1607
Effingham, IL 62401
(217) 844-6963
www.wohltmanconstruction.com

KCH Mechanical Inc.
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Effingham, IL 62401
(217) 347-5755
www.kchmechanical.com

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P O Box 70
Effingham, IL 62401
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www.kellerconventioncenter.com/

Kemper CPA Group
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(217) 347-0528
www.kempercpa.com/

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Effingham, IL 62401

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Effingham, IL 62401
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www.palmertrucks.com



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Effingham, IL 62401
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www.kingeryprinting.com

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www.kinksevents.com



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Effingham, IL 62401
(217) 347-7191
www.kirbyfoodsiga.com

Kitchens Unlimited
306 S Willow
Effingham, IL 62401
(217) 262-9950
www.kitchens-unlimited.com

Kiwanis Club of Effingham County
Effingham, IL 62401
(217) 821-3734
www.kiwanis.org

Kremer Pharmacy
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(217) 857-3000
www.kremerpharmacy.com



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www.koernerdistributor.com/

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(217) 342-2244
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(217) 857-3119
www.swinglerconstruction.com

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Effingham, IL 62401
(217) 540-1111
www.laquintaeffingham.com

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Mattoon, IL 61938
(217) 234-5222
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Lake Sara Area Water Cooperative
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(217) 342-9658

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(217) 868-2964

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Effingham, IL 62401
(217) 342-6344
www.lsmboats.com

Lakeland Rehabilitation & Health
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(217) 342-2171
www.lakelandbytutera.com



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www.lakesideems.com

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(217) 821-7776

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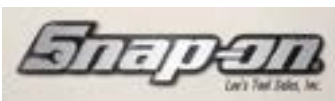


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(217) 342-7077
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Argyle, TX 76226

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www.lifelinechristianbooks.com

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(217) 342-3333
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Effingham, IL 62401
(217) 619-6097
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(217) 342-4876

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www.lwa23.net

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Litchfield, IL 62056
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Effingham, IL 62401
(217) 821-8435
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(618) 487-9195
www.longhornbuildings.com

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(217) 342-6210
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(217) 318-3084
magoo.tech

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metricsworks.com/

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www.mettescc.com



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www.mamotorworks.com

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www.mgengineers.com

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stores-near-me/il/effingham



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(217) 881-9030
www.friendsofnra.org



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niebruggefurniture.com/



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(217) 347-6624
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www.norriselectric.com

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(217) 342-3929
www.northsidefordlincoln.com

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Effingham, IL 62401
(217) 342-7070
www.novadesk.com

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Orland Park, IL 60462
(217) 318-5565
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New Member
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Lake Zurich, IL 60047
(508) 903-7706
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www.ofacil.org

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www.orrlawllc.com

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(217) 868-2550
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Effingham, IL 62401
(217) 342-3939
www.silverdollarlanes.com

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Effingham, IL 62401
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(217) 342-3101
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Effingham, IL 62401
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pwcosi.com

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Altamont, IL 62411
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(217) 821-1800
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(618) 483-6025
www.promarkadv.com

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210 S Second Street
Effingham, IL 62401
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prudential.com/us/matthew.roedel

Prudential Financial - Rich & Austin Hartke
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Effingham, IL 62401
(217) 347-8801
prudential.com/advisor/richard-hartke

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www.quad.com



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(217) 803-8903
reinigerjewelers.com

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www.rhodes2health.com

Richard E. Workman Sports & Wellness Complex
1301 N Maple St
Effingham, IL 62401
(217) 342-3481
www.workmansportscomplex.com

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(217) 347-RING (7464)
www.ring-financial.com

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www.royschmidthonda.com

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royalschoolofcosmetology.com/

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schmidtysautoglass.com/

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(618) 548-5768
www.securityalarm.com

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www.shelterinsurance.com/
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(217) 347-0333
www.sherwinwilliams.com

Sherwin Williams Paint
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(217) 347-2151
www.sherwin-williams.com



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(217) 343-3979
www.siemerworks.com

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Effingham, IL 62401
(217) 342-0211
www.sihf.org/health-center/95-effingham

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www.sonneenergysolutions.com

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(217) 342-4988
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(217) 342-2855

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www.doctorstanfield.com

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(850) 960-0106
www.stangarts.com

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Effingham, IL 62401
(217) 342-2062
steffenheating.com



Stevens Industries, Inc

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(217) 857-7100
www.stevensind.com

Stillwater Enterprises, Inc.
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Effingham, IL 62401
(217) 844-4444
www.stillwatermulch.com

Support Products Inc

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(217) 536-6171
www.supportproducts.com

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New Member/Lifetime Member
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Neoga, IL 62447

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1108 S Willow
Effingham, IL 62401
(217) 342-4526
swandvhl.org

T & T Roadside LLC

New Member
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Effingham, IL 62401
(217) 690-1086

T-Mobile

New Member
910 N Keller Dr
Effingham, IL 62401
(217) 708-4151
T-Mobile.com

Tan Express Effingham
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Effingham, IL 62401
(217) 342-0260
www.tanexpresseffingham.com

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Pana, IL 62557
(217) 562-5027
www.tapbusinesssystems.com

Taylor Law Offices, P.C.

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(217) 342-3925
www.taylorlaw.net

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(217) 460-0155
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Shumway, IL 62461
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www.teutopolisautosales.com

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(217) 857-3352
www.teutopolis.com

Teutopolis Community Unit #50
New Member
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Teutopolis, IL 62467
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www.teutopolisschools.org

Thomas Shop, The
200 W Jefferson
Effingham, IL 62401
(217) 342-2733
shopthethomasshop.com

**Teutopolis State Bank**

P O Box 249
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(217) 857-3166
www.teutopolisstatebank.com

**Teutopolis Investment
Services**

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www.tgifridays.com

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(217) 821-6346



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(217) 857-3153
www.threez.com

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PO BOX 14
Effingham, IL 62401
(217) 994-9020
www.ticktockenergy.com



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P O Box 1629
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(217) 342-3637
tingleyinsurance.com/

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(217) 787-3330
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Effingham, IL 62401
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Effingham, IL 62401
(866) 343-1544
www.teamturnkey.com

Tuscan Hills Winery
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Effingham, IL 62401
(217) 347-9463
www.effinghamwinery.com

United Way of Effingham County
P O Box 2
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(217) 342-3824
www.effinghamunitedway.org

University of Illinois Extension-
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Effingham, IL 62401
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extension.illinois.edu/ceffj

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(217) 342-0240
www.utzarchitects.com/

Van Dyke Metal Culverts, Inc
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Mason, IL 62443
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**Vantage Outsourcing**

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(217) 342-9888
www.vantageoutsourcing.com

Vayda Jane Bridal
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Effingham, IL 62401
(217) 994-3890
www.vaydajanebridal.com



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www.versatech1.com

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www.wabash.net

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www.walksautobody.com



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Washington Savings Bank - Keller Drive
1300 N Keller Drive
Effingham, IL 62401
(217) 347-7127
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Washington Savings Bank - Mattoon
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Mattoon, IL 61938
217.235.5411

1117 Broadway Ave. East
Mattoon, IL 61938
217.235.3699
www.washingtonsavings.net



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Effingham, IL 62401
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www.wcia.com

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www.weisins.com

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www.thewellnessloft.com/

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www.wentepumbing.com

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(217) 347-5181
www.westcpa.com/

WET Pools & Spas
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(217) 347-3450
www.wetpoolsandspas.net/

Whistling Kettle Tea Shoppe
711 W Jefferson
Effingham, IL 62401
(217) 254-1307
www.wkteashoppe.com

Whitney Roofing Inc.
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Effingham, IL 62401
(217) 454-3541
217roofing.com

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108 E Washington
Effingham, IL 62401
(217) 342-4383
www.wiedmancleaners.com

Wild Rose Boutique
7751 E Wayne Ln
Parkersburg, IL 62452
(217) 821-7681
www.wildroseboutique.com

Willowbrook Memory Support Residence
100 Blohm Avenue
Effingham, IL 62401
(217) 342-3233
www.willowbrookliving.net

Wirth Computer Repair
New Member
303 N. Church St.
Newton, IL 62448
(618) 292-1002

WMG Development LLC
New Member
P O Box 768
Effingham, IL 62401
(217) 540-2191
www.wmgdevelopment.com

Wooden Spool, The
804 South Henrietta
Effingham, IL 62401
(217) 347-9669
www.facebook.com/TheWoodenSpool

Woodlawn Cemetery/Effingham Monument
P O Box 899
Effingham, IL 62401
(217) 857-6085
www.effinghammonumentinc.com

Woods Advisors, LLC
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Effingham, IL 62401
(217) 821-1495
www.linkedin.com/in/danwoodsfache/

Wortman Printing Company
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Effingham, IL 62401
(217) 347-3775
www.wortmanprinting.com

Wright's Furniture & Flooring
P O Box 231
Dieterich, IL 62424
(217) 925-5228
www.wrightsfurniture.com

WTWO-TV-Illinois Bureau Office
14273 N State Highway 1
Marshall, IL 62441
(217) 808-2813
www.mywabashvalley.com

Wurtsbaugh Photography
4504 Mary Todd Rd.
Mattoon, IL 61938
(217) 549-5948
www.wurtsbaughphotography.com

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Teutopolis, IL 62467
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2022
LET'S START
FRESH

Calendar of Events

February

4 | First Friday Luncheon
24 | Business After Hours
@ RPM Truck Repair

March

4 | First Friday Luncheon
9 | Coffee & Connections
@ TEAM ITS - Effingham
10 | Skills/Trade Day
17 | Business After Hours
@ Legacy Harley-Davidson
18 - 26 | Chamber Travel: Greece
31 | Job Fair (live)

April

1 | First Friday Luncheon
21 | Spring Radio Days 95.7 WCRC
21 | Business After Hours
@ Versatech Automation

May

6 | First Friday Luncheon
12 | Business After Hours
@ Land of Lincoln Credit Union
19 | Job Fair (virtual)
20 | 55th Annual Golf Outing
30 - 6 | Chamber Travel:
Danube River Cruise

June

3 | First Friday Luncheon
8 | Coffee & Connections
@ Teutopolis Village Hall
16 | Business After Hours
@ Crossroads Bank

July

8 | First Friday Luncheon
14 | Business After Hours
@ John Boos Factory Showroom
& Outlet
15 - 16 | Effingham Artisan Fair
22 - 23 | EffingHAM-JAM

August

5 | First Friday Luncheon
9 | Kickoff to Education Breakfast
11 | Business After Hours
@ Effingham Performance Center
19 | Job Fair (live)

September

9 | First Friday Luncheon
14 | Coffee & Connections
@ Wright's Furniture & Flooring
22 | Business After Hours
@ McDevitt, Osteen, Chojnicki
& Deters
23 | Fall Draw (virtual)

October

6 | Manufacturing Day
6 | Business After Hours
@ Patton Printing & Graphics
7 | First Friday Luncheon
13 | Fall Radio Days 97.9 XFM
20 | Business After Hours
@ Stevens Industries, Inc.
26 | Top Community Leaders Dinner
27 | Job Fair (virtual)

November

4 | First Friday Luncheon
9 - 17 | Chamber Travel: Tuscany
17 | Business After Hours
@ Country Haven Event Center

December

2 | First Friday Luncheon
2 - 4 | Hometown Christmas
14 | Coffee & Connections
@ John Boos Factory Showroom
& Outlet



**Dates & locations are subject to change. Please check the Chamber website calendar for the most up to date & accurate information.*

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