



Lou Sandoval

Illinois Chamber of Commerce

Lou Sandoval is the president and chief executive officer of the Illinois Chamber of Commerce, a director on a corporate board, a board advisor to start-ups, a business founder, entrepreneur, and Author.

Lou is a highly accomplished executive leader with a proven track record in commercialization and developing effective go-to-market strategies. Lou is a results-oriented and reliable leader who expertly navigates through significant growth and change periods. He has collaborated with Fortune 100 companies to drive technology-powered transformations in consumer engagement across various industries, including healthcare, business services, durable consumer products, and industrial products. Most recently he served as the President, Founder, and Managing

Partner of Halo Advisory Group, a boutique Management Consulting firm focused on early/growth-staged companies and Fortune 500 clients. Before that, he was President and CEO of SupplyHive™, a software technology company based in Chicago that serves Fortune 500 clients in achieving outstanding supplier performance, supplier diversity, and DEI metrics. Lou held senior leadership positions at Brunswick Corporation, a global consumer goods company. With a career that began at Abbott, Bristol-Myers Squibb, and Johnson & Johnson, where he held roles of increasing responsibility, Lou is a successful entrepreneur who has founded, expanded, and sold five of his ventures.

Lou has applied his over 30 years of extensive global experience in operational leadership, business development, mergers and acquisitions, technology, talent development, and ESG growth initiatives to drive business growth. Due to his unique perspective across various market verticals, he is widely sought-after as an advisor by many companies. Currently, Lou serves as the chair of the risk management committee and holds positions on the nominating, compensation, and governance committees of the Wintrust Bank Board of Directors, a post he has held since 2015. Additionally, he has dedicated two decades to serving on various local and national non-profit boards and has even founded three non-profits himself. Lou is on the advisory boards of two early-stage startups in satellite communications and marine technology, as well as his leadership roles on the National and Local Boy Scouts of America Board. Notably, he has even served as the sixty-ninth commodore and chair of the board of directors for the historic 145-year-old Chicago Yacht Club, where he led them through the pandemic. As a current member of the Board of Trustees for Epic Academy, Lou is leading a \$20M+ capital growth campaign to positively impact educational choice in Chicago's south side.

Lou is a highly accomplished author whose book, "[Tenacity for Life - Lessons in Life, Business, and the World Around Us](#)" (Fig Factor Media, 2022), has earned him a well-deserved place on Amazon's Best Sellers List in seven categories. Through his book, Lou shares his career and life trajectory, offering valuable insights that inspire readers to achieve their dreams. His life story is a testament to the power of grit and determination, demonstrating why diverse representation is crucial. Lou's achievements prove that anything is possible with hard work and perseverance.

Lou has delivered keynote speeches on resiliency, organizational dynamics, leadership, ESG, and digital transformation at numerous conferences and meetings for companies, such as McKinsey & Co., Invesco, Nuveen/TIAA, Google, Meta, Salesforce, and many more.

Sandoval holds a B.S. in Biochemistry from DePaul University with a minor in Chemistry, Physics, and Psychology. He completed Executive Graduate work in Business Management and Marketing at Northwestern University's Kellogg Graduate School of Business.

Lou resides on the South Side of Chicago with his spouse and two daughters. He competes in Offshore sailing, with over 30,000 nautical miles navigated and nine victories in the renowned Chicago Yacht Club Race to Mackinac. In 2021, he was honored with induction into the Lake Michigan Sailing Hall of Fame.